



UP COMING EVENTS

SAVE THE DATES

APRIL 2019

Thursday, April 25, 2019

CMA Annual General Meeting Luncheon

Water's Edge at Giovanni's II

2748 Post Road, Darien, CT 06820

Cash Bar: 12 Noon – Seating for Lunch 12:45 pm

Free to CMA Members in good standing

RSVP's are required

MAY 2019

Monday Afternoon, May 13, 2019

CMA Spring Golf Outing

Sterling Farms Golf Course

1349 Newfield Avenue, Stamford, CT 06905

See Page 10 for more information

For Reservations for all CMA Events please call

Lorraine at +1.203.406.0109 Ext 3717,

or email conferences@cmaconnect.com or

LParsons@marinemoney.com

PRESIDENT'S NOTES

CMA Shipping 2019 is now behind us. We had three interesting and productive days discussing and debating issues related to the IMO 2020 sulphur cap, crew health and welfare, technical innovation, sustainability, decarbonization, opportunities in the current market environment, and more. The program this year seemed especially interesting because while we did talk about many traditional subjects such as where markets are today, and where do we expect them to go, etc., it appeared that these discussions all focused on the business environment we face at this moment in time, not only in a commercial sense, but in a cultural sense as well.

CONTENTS

President's Notes	—page 1
From the Editor	—page 3
Membership Notes	—page 4
Scenes from CMA Shipping 2019.	—page 5
Thank You CMA Shipping 2019 Sponsors	—page 8
Business of Shipping Winners 2019	—page 9
Calling CMA Golfers	—page 10
CMA Sports	—page 11
CMA's Annual General Meeting (AGM)	—page 13
Annual Setting the Course Awards Banquet	—page 13
Job Mart	—page 14

• CMA INFORMATION •

OFFICERS

PRESIDENT

Joe Gross
P: (203) 274-1558
Email:
joey.gross@gmail.com

VICE PRESIDENT

Chris Aversano
P: (203) 570-3871
Email:
aversanocl@gmail.com

SECRETARY

Marina Critides
P: (203) 918-6908
Email:
mccritides@msn.com

TREASURER

Louis Linde
P: (203) 357-5527
Email:
llinde@northernshippingfunds.com

GOVERNORS & COMMITTEE CHAIRS

MEMBERSHIP

Greg Kurantowicz
P: (203) 843-3719
Email:
gkurantowicz@associatedasphalt.com

COMMUNICATION

Jess Hurwitz
P: (914) 525-2734
Email:
jess.hurwitz@gmail.com

SOCIAL

Mike McCormick
P: (203) 273-7617
Email:
mrm@odinngroup.com

PLANNING & ADMIN

Patrick Bähr
P: (484)-557-6670
Email:
patrick.baehr@uptankers.com

EDUCATION

Kevin Breen
P: (203) 550-5552
Email:
kbreencma@gmail.com

MEMBERSHIP LIAISON

Kim Edwards
P: (203) 548-7444
F: (866) 548-7720
Email:
cmamembership@gmail.com

E-MEDIA

Rebecca Redstone
Email:
reredstone@hotmail.com

CMA AMBASSADOR (ASIA)

Larry Liu
P: (201) 887-0498
Email:
captlarryliu@gmail.com

**THE CMA HOME PAGE ADDRESS IS
www.cmaconnect.com**

LETTERS TO THE EDITOR & NEWSLETTER

Donald B. Frost
P: (203) 406-0109 • F: (203) 406-0110
Email: dbfrost@optonline.net

JOB MART: Lorraine Parsons/Cari Koellmer
Email: conferences@cmaconnect.com

EVENTS & WEB: Lorraine Parsons
Email: conferences@cmaconnect.com

We were so pleased to be able to honor John Hadjipateras as our 2019 CMA Commodore, with the help of past Commodores Sabrina Chao, Robert Bugbee, Jack Noonan and Oivind Lorentzen and hundreds of members of our CMA family. Our new Commodore challenged our industry to bring more women into all sectors of the shipping industry, at sea and ashore, in management and regulatory positions. Accepting this challenge will keep moving our industry in the right direction, and making us a better and more inclusive business community.

There was so much interesting and valuable information presented to our community during the conference. Martin Crawford-Brunt of Rightship shared that they have found that the more environmentally efficient vessels also tend to be safer vessels. Angus Frew of BIMCO pointed out that the port of Rotterdam has reduced greenhouse gas emissions by 35% by optimizing their port operations. Arlie Sterling of Marsoft said that his research shows that over the past 45 years, carbon intensity has dropped by 70-80% while economies have expanded. Jeff Pribor of International Seaways talked about their Green Initiative, which includes improved operational efficiencies by reducing bunker consumption by 500 mt per ship per year. Rev. David Rider of Seamen's Church Institute talked about their collaboration with Yale to study seafarer's welfare issues. There are so many exciting things going on in our industry today!

There were also other things that were happening around the CMA Conference. INTERTANKO held their regional meeting at the Stamford Hilton prior to the start of the conference, attended by INTERTANKO Chairman Paolo d'Amico, Admiral John Nadeau, US Coast Guard Assistant Commandant for Prevention Policy and many other industry stake holders. WISTA held their 14th annual CMA lunch, this year honoring Kathy Metcalf of the Chamber of Shipping of America as their Person of the Year. The 2019 CMA Conference was also where deals got done. I heard from a number of our delegates who arranged meetings with their business partners to conclude deals while they were in Stamford to attend the conference, while others met to develop new business.

Ultimately, this was a conference about our values as an industry, and we have a great deal to be proud of. We move 90% of all goods around the world, but emit only 3% of greenhouse gases. We are working to improve the health and welfare of our seafarers. We accepted the challenge of reducing sulphur emissions, and although we may have had different opinions about the timing of implementation or the best way to achieve compliance, we decided to embrace the challenge, and as the clock turns from December 31, 2019 to January 1, 2020, in that brief moment, we will still be carrying 90% of all of the goods moving around the world, but the sulphur our ships emit will be reduced 7-fold. Do not underestimate the significance of this achievement. I am not aware of any other industry that has achieved an emissions reduction of this scale as the clock ticks from one second to the next. But this is what we do, and who we are as an industry. It is the work that we have always done, quietly and without fanfare, making our industry smarter, safer, and more efficient step by step, year after year.

Cate Moran of NYK Bulkship (Atlantic) told us about the time recently when she heard a radio host refer to shipping as a “dirty business,” and how she wanted to respond to this. The reality is that this is largely how our industry is thought of – that we have eye patches, parrots on our shoulders, and drink grog while we pollute our planet. We all know that this cannot be further from the truth. This is not who we are or how we operate.

We have so much to be proud of about our industry, and our embrace of the sulphur cap is something that we should be shouting from mountain tops, and telling to our friends and families. Our industry is setting the bar in cutting sulphur emissions, and now it is for other industries to catch up with us. We have discovered that reducing emissions actually goes hand in hand with economic growth, and that pursuing a green initiative can reduce emissions by reducing consumption, which is a win for Owners, Charterers, consumers, and our planet.

Others in our industry will find new and innovative ways to comply with environmental challenges, which will make us smarter, healthier, create new technologies and industries, and by the way, if we can look at these environmental reg-

ulatory issues not as costs or burdens, but as opportunities to do things differently, we can actually strengthen our businesses in the process. And this makes us all winners.

Thanks again to all of our speakers, sponsors, delegates and organizers who were with us for CMA Shipping 2019, and we are looking forward to welcoming all of you back to Stamford next April for CMA Shipping 2020!!

FROM THE EDITOR

CMA SHIPPING 2019 kind of eclipsed our usual publishing dates. I hope you did not miss us. However, this year's effort was not only well attended but the breadth and depth of the papers and sessions were mind boggling. There will be much more about the Show in this issue.

I attended the Spring meeting of the National Association of Maritime Organizations (www.NAMO.org) in Washington, DC early in March. NAMO was created in 1991 to communicate to government agencies how their laws and policies impacted the nations ports and waterways, trading economy and how things can be done faster and cheaper without policy changes by Congress. Over the decades the responses by those agencies has been very productive in time as well as money to them, our economy as well as to the steamship agents, ship owners and operators. The open exchange of information has saved the government and ship owners/operators hundreds of millions of dollars.

The proactive relationship that has developed with Customs and Border Protection started with its inception and has helped to produce workable procedures that have benefited them as well as the shipping community. Similarly, NOAA's Ocean Services (charting and mapping and now “precision navigation”) benefits from shipping's input. Others like Coast Guard, Maritime Administration, and the Committee on the Marine Transportation System of the United States (www.cmts.gov), seek to exchange of ideas with our community. Considering NAMO members are unpaid volunteers, shipping, the agencies and the tax payers all benefit, it is a very good story that is never heard.

MEMBERSHIP NOTES

CMA hosted the regular monthly meeting of the Connecticut Port Authority's Board of Directors during our Show on Wednesday April 3, 2019. It was held in a meeting room on the Mezzanine floor at noon so as not to disturb our Shipping 2019 guests. The Port Authority meeting attendees toured the exhibits before and after their Meeting. We often forget that our education mission statement includes educating the public and government when appropriate. We reasoned that using our venue would raise consciousness among law and policy makers as well as those who implement them, of the presence and size of the maritime industry in the State of Connecticut.

I must also mention CMA President, Joe Gross', membership on CT US Senator Christopher Murphy's Long Island Sound Advisory Committee.

On the subject of Long Island Sound (LIS) the Connecticut Department of Energy & Environmental Protection (DEEP) is engaged in a look at LIS as a sustainable ecosystem. Called The Long Island Sound BLUE PLAN, it is a maritime spatial planning strategic plan that looks at protecting the Sound from over development. Many other states and groups are looking at similar issues. You can find the Plan at www.ct.gov/deep/cwp/

(It is a long Power Point presentation. If the link is no longer live I'll send you what I have.)

On May 14th the Working Harbor Committee of New York and New Jersey will hold a Gala Award Reception at the Down Town Association in lower Manhattan (the building is a fascinating look at New York in another age) to honor Capt James DeSimone. Jim, as many of you know, is the Chief Operating Officer of the Staten Island Ferry NYC-DOT. In the interest of transparency, I have known Jim and his family for a very long time. His father was one of my professors at SUNY Maritime which is also his alma mater. Both he and his brother have spoken at CMA events. Jim is also a past member of the CMA Board. He has more academic degrees than a thermometer, but he is perhaps best known as having been the Master of the Training Ship EMPIRE STATE VI for a decade or more where he taught, nurtured and guided cadets into licensed ships officers. For further information on the Gala email: workingharbor@aol.com or call 202-757-1600.

We are pleased to welcome our new members

Mr. Roderick Acquie, Vanuatu Maritime Services, Ltd, New York, NY

Mr. Zaman Ahmed, President, Hudson Shipping and Trading LLC, Hopewell Junction, NY

Mr. Cameron Amigo, SPI Marine, Norwalk, Connecticut

Mr. Kasthuri Chelliah, Sales Director, De Nora, Sugar Land, Texas

Mr. Peter Deegan, VP Shipping, London Offshore Consultants, New York, NY

Mr. Keith S. Fischer, Projects Broker, MJLF & Associates, Inc., Stamford, CT

Mr. Chad Heins, Business Development Manager, Castrol Marine, Houston, TX

Mrs. La Tashia Jackson, Principal Commercial Operator Energy Logistics, Equinor N.A., Stamford, CT

Ms. Christina Leonard, Attorney, Grunfeld, Desiderio, Lebowitz, Silverman & Klestadt LLP, New York, NY

Capt. Jeffrey K McAllister, VP Business Development - Sr Docking Pilot, McAllister Towing, New York, NY

Mr. Kenneth L Peterson Jr., Sales and Marketing Mgr, Electronic Marine Systems, Inc., Rahway, NJ

Mr. Gregg Ruhl, President & CEO, Algoma Central Corporation, Ontario, Canada

Ms. Esmā Sahin, Executive Director, US & India, ATA Freight, Garden City, NY

Mr. Brandon Jung Whee Shin, General Manager, GAS Entec Co. Ltd, Busan, Korea

Mr. Ulrich Sighe, Student, SUNY Maritime College, Lithonia, Georgia

Mrs. Teresa A Smith, Dir. Maritime Case Management, Maritime Medical Management, Chapin, South Carolina

Jan Webber, Director of Development, The Mission to Seafarers, London, United Kingdom

Capt. Arturo Rarafel Zea, CEO/President, Transigo Marine, LLC, Miami, Florida

Welcome aboard.

Greg Kurantowicz, Membership Chair

SCENES FROM CMA SHIPPING 2019



Photos courtesy of John Galayda/CMA



CMA SHIPPING 2019

We would like to extend our thanks to the following companies for their support and generosity in sponsoring events at CMA Shipping 2019

PLATINUM SPONSORS



GOLD SPONSORS



SILVER SPONSORS



BRONZE SPONSORS



SPONSORS



CARBON OFFSET SPONSOR



#CMAShipping2019

CMAShipping

CMA Shipping

CONNECTICUT MARITIME ASSOCIATION, INC.

THANK YOU CMA SHIPPING 2019 SPONSORS

CMA Shipping 2019 was another, blockbuster event, with over 2,000 guests attending during the course of the three days of non-stop activity!

Thank you to all who participated as conference delegates, exhibitors, speakers, exhibit visitors, sponsors, supporting organizations, members of the press, advertisers, seminar presenters and those who came in for the Commodore Gala Dinner on the Thursday evening to honor John C. Hadjipateras, Chairman, CEO & President of Dorian LPG Ltd., concluding a superb three days of prime networking opportunities.

CMA Shipping would not be possible without our numerous event sponsors and you will see their logos displayed on other pages in this newsletter – we thank them all for their great support.

We would like to also extend our very special thanks to the companies that supported and sponsored the Commodore Gala Dinner with their sponsorships or by hosting tables.

GALA DINNER SPONSORS AND TABLE HOSTS

ABS	Aon Marine
Burke & Parsons	Compass Maritime Services
Desan Shipyard	Diamond S Shipping
DNB Bank ASA	DNB Markets, Inc.
DNV GL	Dorian LPG
DVB Capital Markets	Eagle Bulk Shipping Inc.
Fleet Management Ltd.	Genco Shipping & Trading Limited
Heidmar Inc.	IRI / The Marshall Islands Registry
Liberian Registry	Lloyd's Register
Marsh USA Inc.	Navigistics Consulting
Navios Group of Companies	Northern Shipping Funds
Omni Corporate Solutions Ltd.	Reed Smith LLP
Scorpio Bulkers	Scorpio Tankers
Seward & Kissel LLP	Thomas Miller (Americas) Inc.
UK P&I Club	Watson Farley & Williams

We will hope to see you back at CMA Shipping 2020, to be held March 31-April 2, 2020 once again at The Hilton Stamford Hotel – again next year Tuesday, Wednesday and Thursday.



The Working Harbor Committee
of New York and New Jersey

**Cordially invites you to attend
the Fourteenth Annual**

Gala

Award Reception

Honoring

Capt. James DeSimone

*COO, Staten Island Ferry
NYCDOT*

Tuesday, May 14, 2019
Down Town Association
60 Pine Street
New York, NY 10005
6 pm – 8:30 pm

Award will be presented at 7p.m. by
Andrew Genn
SENIOR VICE PRESIDENT, PORTS & TRANSPORTATION
NYCEDC

\$300 Individual Ticket

Sponsorships

\$ 10,000 Admiral Sponsorship
15 tickets + full page color premium ad in journal

\$ 7,500 Vice Admiral Sponsorship
10 Tickets + full page color ad in journal

\$ 5,000 Captain Sponsorship
8 tickets + 1/2 page color ad in journal

\$ 3,000 First Mate Sponsorship
6 tickets + full page b&w ad in journal

\$ 2,000 Second Mate Sponsorship
2 tickets + 1/2 page b&w ad in journal

\$ 1,000 Third Mate Sponsorship
1 ticket + 1/4 page b&w ad in journal

Gala Journal Ad only

\$ 5,000 Admiral: full page color premium placement
\$ 4,000 Vice Admiral: full page color
\$ 3,000 Captain's: 1/2 page color
\$ 1,500 First Mate's: full page b&w
\$ 1,000 Second Mate's: 1/2 page b&w
\$ 500 Third Mate's: 1/4 page b&w ad

For tickets, please [Click Here](#)

For further information, please email: workingharbor@aol.com
or call 212-757-1600

BUSINESS OF SHIPPING WINNERS 2019

This year CMA with the CMA Education Foundation received entries from students attending U.S. colleges and universities with programs and/or courses on shipping industry, international trade, marine transportation, marine science, and marine engineering. Formally referred to as the Business of Shipping Essays, 12 submissions were received from five universities. One from the Great Lakes Maritime Academy at Traverse City Michigan; one from Tulane University, New Orleans; two from Texas A&M at Galveston, Texas; three from the United States Merchant Marine Academy at Kings Point, New York; and five from the State University of New York (SUNY) Maritime College.

The papers were reviewed by academics from Massachusetts Maritime Academy, the U.S. Merchant Marine Academy and the State University of New York Maritime College and members of the Connecticut Maritime Association and the Connecticut Education Foundation with extensive commercial experience.

The winners of the Business of Shipping Competition presented their papers at the conference last week. The awards are courtesy of d'Amico International Shipping S.A. and presented by a member of the d'Amico family.

The Winners

- 1st Place** "The Impact of Blockchain on the Maritime Trade" \$2,500
By Andreas Stasinopoulos from SUNY Maritime
- 2nd Place** "US and Chinese Trade War and Its Effect on the Soybean Trade" \$1,500
By Luke Germanakos, Samuel LePage and Brendan McKeever from the United States Merchant Marine Academy
- 3rd Place** "China's One Belt, One Road Initiative: The Premise, The Goals and the Implications" \$1,000
By Dean Williams from the United States Merchant Marine Academy

The CMA Education Foundation's mission is to foster future maritime professionals through the promotion and support of maritime related education through financial assistance and initiatives.

The CMA Education Foundation Scholarship Program: Please spread the word about our **Scholarship and Internship Programs** to students and maritime educators! **The deadline for the Scholarship Program is fast approaching- May 1, 2019. Winners will be announced at the June 13, 2019 CMA lunch.**

Business of Shipping Competition

The **CMA Education Foundation** receive entries from students attending US colleges and universities with programs and/or courses on the shipping industry, international trade, marine transportation, marine science, and marine engineering. Winning students present their papers at the CMA's annual Shipping Trade Show and Conference. All topics related to the Business of Shipping are acceptable. Individuals from academia and industry review the papers, and 3 papers are selected and awarded certificates, with a 1st place award of \$2,500, 2nd place award of \$1,500, and 3rd place award of \$1,000. **Deadline: Annually in January.**

Sponsored by



Board of Directors

Officers

President: Brad L. Berman, Berman Legal LLC
Vice President: Beth Wilson-Jordan, Flagship Mgmt. LLC
Treasurer: Frank Alfarone, Heidmar, Inc.
Secretary: Diana Esteves, Charles R. Weber Co., Inc.
Education Chair: Kevin Breen, Charles R. Weber Co., Inc.

Directors

Harold Boyer, Heidmar, Inc.
Ronald DeSoiza, PKF O'Connor Davies, LLP
Catherine Mancuso, Q88 LLC
Molly McCafferty, Guardian Navigation Inc.
Ian Workman, Veritas Petroleum Services

Honorary Directors

C. Sean Day, Former Chairman, Teekay Corp., CMA Commodore

Per Heidenreich, The Per & Astrid Heidenreich Family Foundation, CMA Commodore

James R. Lawrence, Chairman, Marine Money Intl. & Founding Partner, MTI Network (USA) Inc.

Basil G. Mavroleon, Managing Director, WeberSeas(Hellas) S.A.

The CMA Education Foundation Needs Your Support!

Host an Intern

Support a Scholarship

Donate at www.cma-edu.org

Shop on www.Smile.Amazon.com – select to support CMA Education Foundation

For Additional Information Contact:

Christeen Bernard Dür, Executive Director
Christeen@cma-edu.org

CMA Education Foundation Inc.
c/o Connecticut Maritime Assoc. Inc.
100 First Stamford Place, 6th Floor
Stamford, CT 06902



CMA EDUCATION FOUNDATION
A 501(c)(3) Tax Exempt Organization



Fostering future maritime professionals through the promotion and support of maritime related education

www.cma-edu.org

Applications for the internship program are accepted on an ongoing basis.

Annual Report: The Annual Report FY 18 is now on our website, www.cma-edu.org

Support CMAEF: It was great to meet so many industry leaders at the conference. If you would like more information on how you can support the CMAEF, please contact me. I will be following up with those who expressed interest in our shared mission.

Christeen Bernard Dür, Executive Director,
Christeen@cma-edu.org

CALLING CMA GOLFERS -

CMA SPRING GOLF OUTING....

Monday afternoon, May 13, 2019

Sterling Farms Golf Course

1349 Newfield Avenue

Stamford, CT 06905

Website: <http://www.sterlingfarmsgc.com>

Mark this date in your calendar for our CMA Spring Golf Outing – **Monday afternoon, May 13.** After the winter hibernation, a nice afternoon of golf, on hopefully a lovely day, will be a great reward! **The Outing is selling well and only seven foursomes remain!**

Registration/Lunch commences at Noon

Shotgun start at 1:30 PM

Dinner in the tent directly following the afternoon of golf at around 6:00 PM until late.

We will stay with our latest format which is the “Simple Scramble” format. This means it is in essence a team event, but be assured that, as always, we will have plenty of prizes to give out at the end of the day.

The First Place Team will be presented with the “Graydon Michael Webster Cup”. We hope that our 2018 Champions from **Impala Terminals** (led by Jonathon Shull) will return to defend their crown!

To participate in this year’s Spring Golf Outing, the cost is \$200 per person (\$800 for a Foursome) and includes green fees, golf carts, lunch, dinner, open bar and, of course, lots of great prizes.

The outing is always full, so please register early by calling to reserve your place and then sending your checks in ASAP to secure your spot. Only seven foursomes remain!

If you don’t play golf, stop by for dinner and cocktails after work – the cost for the Dinner only is \$60 per person.

Each foursome must have at least one CMA Member in good standing. We also accept individual reservations and we will team up individuals for play.

Please make checks payable to "CMA" and send to:

Lorraine Parsons, Event Director

Connecticut Maritime Association

100 First Stamford Place, Suite 600

Stamford, CT 06902

Call Lorraine at +1.203.406.0109 Ext 3717 if you have any questions at all or if you prefer to pay with a credit card (Visa, MasterCard or American Express) or email LParsons@marinemoney.com

SPONSORSHIP OPPORTUNITIES.....

A great deal of our past success can be attributed to the generous "Hole Sponsorship" of our members. It provides for the great prizes that are presented at the dinner, which are numerous and always so popular.

So come on and sponsor a hole at this year's outing. You will receive a custom-made hole sign, praise at the dinner, an acknowledgement in our newsletter, and of course, the great appreciation of all the golfers and the CMA Board of Directors. Hole sponsorships are priced at \$250 each, and again make checks payable to "CMA" and send to our address noted above or call for credit card payments.

We hope that you will join us on May 13 for another great afternoon of CMA golf.

Best wishes,

Lorraine Parsons

CMA Event Director

CMA SPORTS

Our Virtual Golf Outing at the Golf Lounge 18 in Fairfield proved to be quite an enjoyable evening. Thank you to our generous sponsors, Inchcape Shipping Services, Q88 and Odin Marine group who helped make the event a huge success!

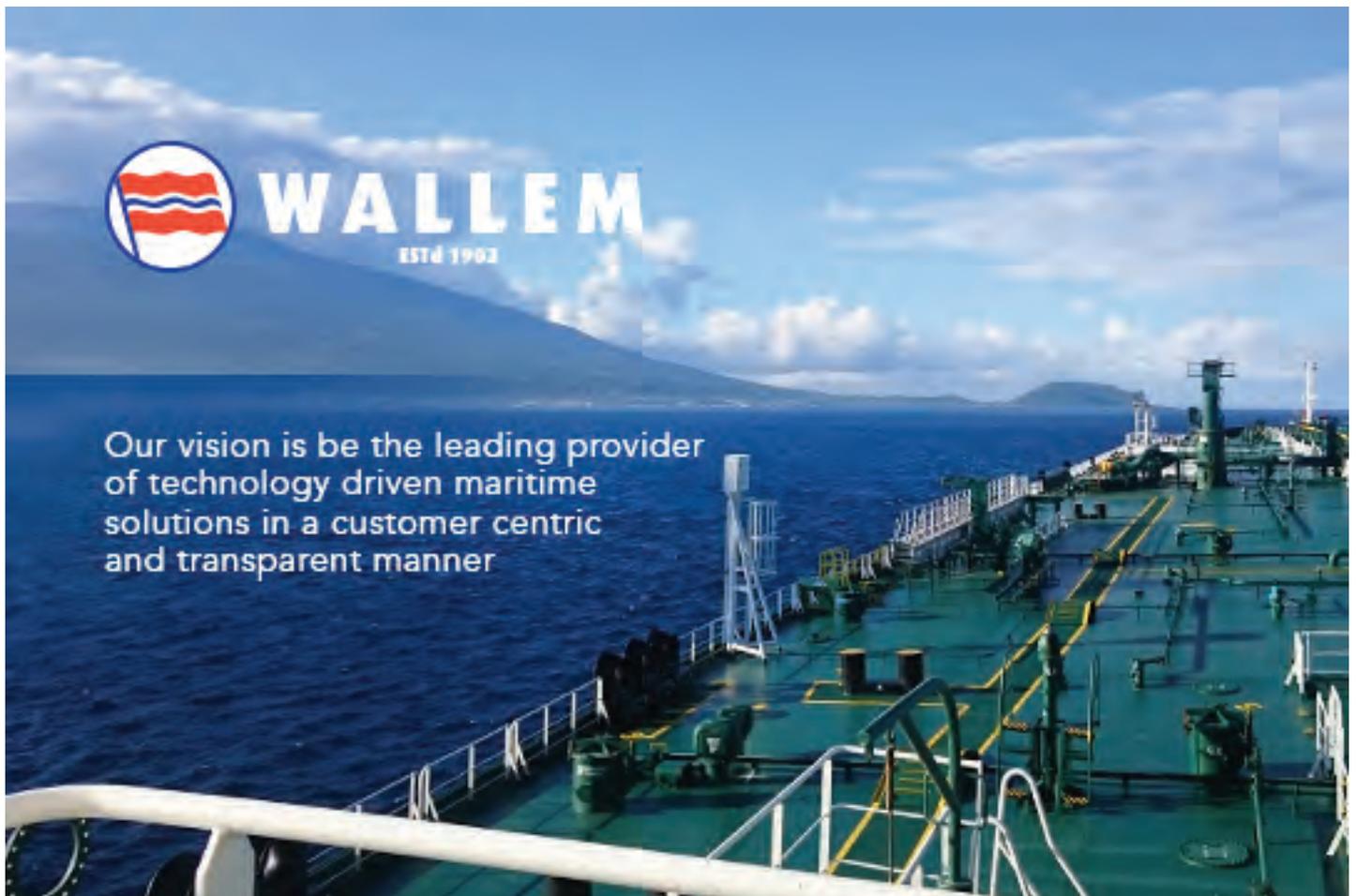
After warming up on the Virtual Range, golfers battled it out in a "Closest to the Pin" contest, with the winning shot landing a mere 20 inches from the mark! Congratulations to Joe Gill, guest of Jim Gill- Fairway Maritime, who won the \$75 Gift Card to Golf Lounge 18 – courtesy of Q88.

12 Golfers then competed in two person teams, a 9th Hold Scramble of two screens, while others had the opportunity to get in some practice swings on various courses from around the world. Congratulations to Greg Kurantowicz of Associated Asphalt and Bob Beighau of Moran Towing, who edged out the win with a score of 37!

The winning team members each received bags of golf gear, courtesy of Odin Marine Group along with \$75 Gift Certificates to Tri-Fit Custom Golf, courtesy of Inchcape Shipping Services.

Thank you to everyone who joined us! We are looking forward to hosting again next year.

Mike McCormick
Social Committee Chair



Monjasa
Oil & Shipping
Trainee



The world as your office

Would you like a career that combines hands-on experience with an education in the oil & shipping industry?

And does global rotations to exciting destinations such as Singapore, Dubai, Panama and Denmark sound appealing to you?

Read more and apply for the MOST programme at monjasa.com/careers



CMA'S ANNUAL GENERAL MEETING (AGM)

It is at the AGM that we hold elections annually. As briefly explained last month, our usual process gets disrupted from time to time by resignations by officers and/or Committee Chairs because of changes in their jobs or personal issues. Those appointed to fill the remaining term are usually confirmed by election at the next AGM. This year the meeting will be Thursday April 25, 2019.

The nominating committee proposes the following slate:

For Secretary – Marine Critides (this will be her second term)

For Committee Chairs

- a) Planning and Administration- Patrick Bähr (filling the position as an appointee)
- b) Communications – Jess Hurwitz (his second term)
- c) Social – Mike McCormick (presently filling the position as an appointee)

We strongly ask you to join us and vote. This event is one where we openly try to buy your vote by making the luncheon free for paid up members. It is also a great time to express your opinions on what events or speakers you have liked and / or suggest alternatives.

ANNUAL SETTING THE COURSE AWARDS BANQUET

APRIL 25, NYC

Seafarers International House will hold its annual Setting the Course awards banquet on Thursday evening April 25, 2019 at the New York Athletic Club to honor Kathleen “Kate” Hunt, Lois K. Zabrocky, Enrico “Ricky” Esopa and Bill Woodhour.

- Kathleen “Kate” Hunt, Vice President of the SIU Government Services Division
- Lois K. Zabrocky, President & Chief Executive Officer, International Seaways

- Enrico “Ricky” Esopa, SIU’s ITF Coordinator for the U.S. East Coast
- Bill Woodhour, President & Chief Executive Officer, Maersk Line, Limited

Seafarers International House is a Lutheran mission to seafarers and immigrants of all faiths and nationalities, seeking to nurture the human spirit and foster human dignity through pastoral care, hospitality, social assistance, advocacy and prayer.

The Setting the Course Annual Awards Banquet supports Seafarers International House’s port mission to seafarers and honors those in the maritime industry whose achievements have earned them the Outstanding Friend of Seafarers Award.

For further information about reservations and program journal ads [click here](#).

UP COMING EVENTS

SAVE THE DATES

APRIL 2019

Thursday, April 25, 2019

CMA Annual General Meeting Luncheon

Water’s Edge at Giovanni’s II
2748 Post Road, Darien, CT 06820

Cash Bar: 12 Noon – Seating for Lunch 12:45 pm
Free to CMA Members in good standing
RSVP’s are required

MAY 2019

Monday Afternoon, May 13, 2019

CMA Spring Golf Outing
Sterling Farms Golf Course
1349 Newfield Avenue, Stamford, CT 06905

See Page 10 for more information

JOB MART

The CMA Job Mart is designed to match qualified candidates with good positions. Over the years, this service has proven to be extremely valuable to both job seekers and potential employers. Ads seeking to fill positions will run for two months at a rate of \$300.

Candidates seeking employment must be a CMA member at a rate of \$75 per year or \$35 per year for students.

To become part of the Job Mart please call
(203) 406-0109 ext. 3717 or
email: conferences@cmaconnect.com

The latest Job Mart is always accessible on the CMA website at: <http://www.cmaconnect.com>

SITUATIONS WANTED

Candidate 1: Experienced Regulatory and Compliance Executive

Seeking opportunities for advancement and growth with a company in need of an expert in compliance and regulatory affairs.

Regulatory, Quality, and Compliance

- Enforcement of the flag state Maritime Regulations and International Conventions
- Administrator of the Safety Inspection Program
- Review all vessel annual safety inspection reports and provide comments to the owners
- Review and issue Exemptions, Exceptions and Temporary Dispensation certificates IAW flag state International Regulation
- Provide Guidance to clients regarding interpretation of conventions and safety regulations
- ISO Quality Compliance
- Marketing of the Registry and it's services to existing and potential clients
- Website Administrator

The increasing responsibilities of this role in the current regulatory market have ensured that I not only keep up to date with current regulations but market trends as well. This position is a constantly growing job with an ever increasing demand for work in marketing and networking in order to ensure the growth of the registry and maintain its good standing in the International shipping community.

Underway Experience

Deck Navigating Officer: 2001-2012

Third Officer to Chief Officer

§ Deck Department Head; Supervising between 8 to 12 individuals in the department in daily shipboard operations

- Responsible for all on board required training (including company, Coast Guard and Navy required subjects)
- Vessel Security Officer and Anti-Terrorism Officer; Ensuring that all port state and military requirements are met.
- Vessel Safety Officer; Ensure that all personnel are following safe working practices and trained in the same

During this period my responsibilities increased from a Junior Officer to a Senior officer while conducting the normal duties of Deck and Navigation watches, creating voyage plans and conducting vessel maintenance.

Certifications:

- ISO 14000 Certified Internal Auditor
- ISO 9001:2015 Certified Internal Auditor
- ISO 9001: 2008 Certified Internal Auditor
- Chief Mate, Unlimited Tonnage
- Master of Vessels, up to 1600 tons
- STCW 95, Fast Rescue Boat, GMDSS, VSO and Medical PIC
- U.S.C.G. Certified Train the Trainer

Additional Information:

- Published writer for several trade magazines
- Experienced in the training and development of deck officers

Telephone: 631-626-8462

E-Mail: goodwindmaritime@gmail.com

(S17-10)

Candidate 10: Seeking new challenges within the shipping market

After nearly 30 years in Dry Cargo shipping field I am seeking a medium to large broker firm and/or new adventure within the maritime industry.

Experience includes :

- 10 years with international trading house
- 10 years as in-house owners broker
- 10 years as competitive broker

Currently located in Greenwich ,Ct.

Holding dual Citizenship (Canada/Norway) and Green Card for the USA.

Contact: David C. Wold

Cell: +1 203-274 1433

E-Mail: dcwold@gmail.com

(S17-04)

Candidate 11: Experienced Operations Manager looking for new position in Tanker Operations

Professional dedicated to delivering excellence in Team Leadership, Operations/Captain and decision making. As such, my focus is on meeting the needs of the organization. I have extensive experience in understanding customer needs. Over 30 years' experience gained both at sea and ashore from leading tanker companies foreign flag and US Flag (MSP and John's Act)

As a hardworking and detail-oriented producer, I am also a project leader with expertise in long term planning. My team building, cross functional communication, and problem solving skills enable me to give a positive and immediate response to the needs of the company.

Area of expertise:

- Commercial tanker operations.
- Emergency and Crisis Management / Emergency Response Systems.
- Risk Analysis - Ship's Operation and Maintenance.
- Marine Quality Assurance & Regulation Compliance
- Marine Incident Investigation.
- Operations Management of ships.
- Third party ship managers interaction as Owners representative or vice versa

Some recent accomplishments include:

- Proposed and implemented modifications on tanker barges allows to increase safety and efficiency of operations
- Developed and implemented program for vessels helping Crew to achieve SIRE Zero observations goal
- Increased productivity by establishing and implementing department procedures, increasing progress and productivity
- Increased efficiency by coaching and training crews and junior operations staff

I look forward to discussing how my qualifications could be an immediate asset to your company.

Cell: (713) 249 2304

E-Mail: fedorov0413@comcast.net

Notes: Full resume available upon request. (S18-01)

Candidate 12:

Objective

Recent graduate looking for a mechanical engineering position that offers hands-on engineering opportunities. Additionally I am seeking opportunities in conceptual and prototype testing as well as implementation and operation of legacy and emerging systems.

Education

The United States Merchant Marine Academy

June 2011- June 2013

Kings Point, New York

Major: Marine Systems Engineering

Texas A&M University Galveston

September 2014 - December 2017

Galveston, TX

Major: Marine Engineering Technology

Marine Engineering Technology is an interdisciplinary education in applied Mechanical Engineering programs and is accredited by the Engineering Technology Accreditation Commission of ABET. The curriculum is a blend of Mechanical Engineering programs as applied to shipboard propulsion (steam, gas turbines and diesel), electrical power generation (steam, gas turbines and diesel electric power generation operations), electronics, and shipboard-related engineering.

Experience

Liberty Maritime Corporation

November 2012 - February 2013

- Junior Engineer aboard the M/V Prestige, New York. 120-days at sea. Global Circumnavigation.
- Supervisor: Chief Engineer Josh Reed
- Responsibilities: Engine room maintenance and operations for Large Slow Speed Diesel propulsion plant; Electrical generation and load balancing; hotel services (HVAC), water distillation. Duties also included making rounds and comparing mechanical gauges to the automation system and adjusting/calibrating discrepancies within the automation. In-port maintenance included disassembly, maintenance and repair of pistons, piston rings, cylinders, fuel injectors, turbochargers, and alpha lubricators for a MAN B&W 7-cylinder, large, slow speed Diesel. In-port duties included maintenance and repair of 3, medium speed, 10-cylinder, Hyundai Diesel Generators, and associated fuel filters, fuel and lube oil purifiers,

jacket water temperature management systems, as well as management, and maintenance of an Aalborg, rotary cup, smoke in tube, auxiliary boiler for engine room service and hotel steam.

McAllister Towing and Transportation, Providence, RI

August 2013 - September 2014

- Port Engineering Intern and Operating Engineer aboard M/V Rainbow, M/V Reliance and M/V Puma
- Supervisor: Port Engineer Ethan Gifford
- Responsibilities: Operator of tugboat twin diesel propulsion plant and electrical plant generation for M/V Rainbow, M/V Reliance and M/V Puma for at sea harbor tug and escort operations. In-port maintenance included oil changes, injector testing, jacket water chemistry, and overhaul of 4-cylinder Detroit diesel generator. Other maintenance included bow mat restoration welding, ballast management, installation of radar upgrade package, and installation of wheelhouse remote engine and rudder controls.

Lakewood Yacht Club, Seabrook, TX

September 2014 - June 2017

(Summertime and weekend employment while enrolled at Texas A&M)

- Green Fleet Optimist Dinghy Sailing Coach
 - Program Director: Marek Valasek, Lindsay Valasek
 - Responsibilities included taking care of, and teaching 6-12 year-old children how to sail and be successful at sailboat racing.
 - This job requires patience, and the ability to communicate with children. Additionally, it helped developed my ability to organize groups of people towards common goals. Goals for children include: learning to rig a boat properly; sailing up wind; navigating a racecourse; and encouraging teammates to rise to their potential regardless of their current skill set.
 - US Sailing Level 1 Certified Instructor
- E-Mail: napingalls@gmail.com (S18-03)
-

Candidate 13: Looking for entry level work in transportation loss prevention, vessel/port planning and operations, marketing/business development, and personal assistant positions at a maritime-related company, government agency, nonprofit, investment bank or public/private partnership in the NYC region. Available to work October 2nd, 2017.

Graduated from SUNY Maritime College with a Master of Science in International Transportation Management in January 2017. Worked as a Loss Prevention Summer Intern for the American P&I Club in New York City until October 2017. Co-authored a member alert on collision avoidance in anchorages off of Chittagong, Bangladesh and a club guidance on seafarer's mental health, in addition to organizing survey compliance data on member vessels.

Former tugboat dispatch intern with McAllister Towing and a former intern/admin assistant for Ted Panourgias at All Marine Spares International in Stamford, CT. Former CMA intern at Holland and Knight LLP, in New York, NY and the Seamen's Church Institute in Port Newark, NJ. Co-wrote article for the Greek magazine "Shipping International" titled "The Challenges of Modern Piracy". Published in October 2012. CV and recommendations available upon request. Willing to commute within the NYC metropolitan region.

Email: Rnigel.pritchard@gmail.com, Cellphone: 646-378-8446 (S17-10)

Candidate 14: Transformation, Innovation, Technology & Blockchain for Shipping

Experienced NYC metro area shipping industry executive is seeking a new management role directing transformation, innovation, automation, etc. in the maritime industry. Let me help your company become more competitive, develop strategy, save money and be better prepared for the massive changes coming to shipping in the near future. Are you ready to start discussing and executing plans for automation, blockchain, analytics, IoT, cybersecurity, artificial intelligence, machine learning and discovering new ways to model your business and connect with the rest of your supply chain? Let's discuss your future plans today and see how I can help get you on the road to the future.

E-Mail: transformation@dx9.io

(S18-04)

HELP WANTED

NOTE: two months of running your ad in this newsletter costs companies only \$300 - and it has proven to be THE place to be seen and answered.

Position A: Staff Accountant

Fairfield Chemical Carriers Inc., a Wilton, Connecticut-based multi-national chemical tanker owner / operator, seeking a full-time Staff Accountant.

Key responsibilities:

- Prepare and post journal entries, maintain general ledgers
- Account reconciliations
- Profit and Loss variance analysis
- Prepare trial balances and supporting schedules
- Assist with month end close
- Track intercompany transactions among several closely-related entities
- Assist with annual year-end external audits
- Billing, accounts receivable and credit management
- Payment processing including wire transfers, prepayment schedules

Requirements:

- 5+ years of general ledger accounting experience
- Proficiency ERP system
- Microsoft Office software, advanced Excel skills
- Degree in Accounting preferred
- Ocean transportation and/or chemical tanker shipping industry experience ideal

Profile:

- Clear and organized written communication skills; ability to organize concepts
- Ability to deal with constantly shifting priorities and deadlines
- Strong attention to detail, analytic thinking and problem-solving skills
- Driven by new challenges
- Resourceful team-player, with the ability to also be effective independently

Contact: Rosie Dillon

Company: Fairfield Chemical Carriers Inc.

E-Mail: RAD@fairfieldchemical.com

Notes: Please email cover letters and resumé's to Rosie Dillon

(HW04-19)

Position D: Fleet Technical Manager

The technical department is responsible for creating an industry leading, in-house team that supports US flag vessels. Our in-house technical department will allow our vessels to operate more efficiently and thereby allow clients to move cargo efficiently and cost-effectively. You along with our compliance department to build the Technical group and oversee purchasing.

Supervising the engineering management of our Fleet vessels and their Port Engineers, including operation, maintenance, repair, condition and certification. Experience in both dry cargo vessels and tankers is a prerequisite.

Oversee voyage repairs and drydockings, including requisitioning and procurement of material and services.

Ensure that all vessels are fully certificated and documented, and coordinate vessel inspections by regulatory body inspectors.

Prepare annual & 5 year budgets and business plans for spare parts, voyage repairs, major repairs and special expenditures. Be responsible for the fiscal management of all vessels within the approved budgets.

Be thoroughly familiar with the operational status, condition of hull and all equipment aboard each vessel.

Oversee the technical aspects of the engineering operation of assigned vessels. In this capacity, the Fleet Engineer shall work closely with senior officers and the Port Engineers to provide technical advice to the vessels and other shoreside departments when necessary.

Monitor the engineering performance of vessels and make recommendations for improvements and modifications to the Chief Engineers and company engineering management.

Review vessel operating, performance and maintenance data submitted by the Chief Engineer to ensure efficient operation and adherence to maintenance and safety standards. Ensure PM software is working, effective and verify the ship is complying.

Be responsible for the management of technical department's compliance with the Company SMS aboard the company's vessels.

Contact: Dana Harris

Company: Schuyler Line Navigation Company

E-Mail: dharris@boldocean.com

Notes: Please send all resumes to Dana Harris

(HW03-19)

Position E: Senior Research Analyst

Good opportunity for an experienced Research Analyst.

Responsibilities include:

- Monitor market conditions and fundamentals to understand historical performance and project future prospects and challenges, including ton-mile and fleet development.
- Collate and maintain proprietary data generated through in-house market intelligence and manage external data subscriptions needed to facilitate analytics and client requirements.
- Develop freight forecasting, asset valuation, ship finance and trade earnings models.
- Regularly draft and report on market conditions and impressions to clients.
- Working closely with spot, period and S&P broking teams in the development of new relationship and to ensure compliance with client research requirements.
- Draft and present on market impressions to clients and at industry events.

Requirements:

Ideal candidates will be highly numerate and articulate with strong writing skills. A solid understanding of tanker freight market dynamics and trends is a must, as is the ability to operate in a fast-paced environment, handling multiple simultaneous responsibilities and the ability to operate on a trading floor. Excellent Excel and PowerPoint skills are required. Prior experience in tanker research or a related field would be highly desirable and a degree in finance or economics would be ideal but is not a firm requirement.

Company: Charles R. Weber Company

E-Mail: kjb@crweber.com

Website: www.crweber.com

(HW03-19)

Position F: Dry Bulk Operations Manager

Dry Bulk Owner in the Tri-state, PA area is seeking Senior Operations Manager. This role is responsible for monitoring all aspects of vessel operations and movements. Applicant should have sea/shore experience in Dry Bulk Operations.

Applicant should also have strong communication skills work ethic, and attention to detail. Be able to work as part of a team, liaising across chartering and operations to ensure all voyages are executed in a safe and beneficial manner for the company.

Prior experience with Veson software is preferred.

Applicant must be US citizen or resident (Green Card Holder) with proper work permits.

E-Mail: apjamm19087@gmail.com

Notes: For more information and to apply, please email:

(HW03-19)

Position G: SME Account Manager - Maritime Intelligence

Job Reference: NY6T-SAL-04068

Closing Date: 30/04/2019

Department: Sales

Division: Business Intelligence

<https://careers.informa.com/displayjob.aspx?jobid=4726>

SME Account Manager - Maritime Intelligence | New York, NY

The SME Account Manager within Informa Maritime Intelligence will execute against sales goals with respect to forecasting and revenue attainment. This generally includes managing a renewable account base, qualifying and disqualifying new business opportunities, learning customer decision/making process, creating and maintaining accurate forecasts, negotiating contracts, closing business in a timely manner, and fully comprehending the Informa Maritime Intelligence unique value proposition.

Role and responsibilities

- Proven track record in Account Management building/executing successful account plans.
- Strong account management and relationship building skills.
- Highly self-motivated.
- Highly competitive and results-driven
- Accurate forecasting capabilities
- Pipeline management
- Ability to successfully manage up and down
- Powerful verbal and written communication
- Passionate, positive and enthusiastic

What you'll need to succeed:

- A minimum of 1 years' sales experience, with demonstrable ability to extend and add to existing revenue streams within a defined key account base within the intelligence sector
- Additional experience within either Insurance, Finance, Shipping, Energy or Governmental sectors would be ideal
- Demonstrated success in closing insight or services business excellent negotiation and relationship building skills
- Must be flexible with the ability to work effectively and collaboratively with all colleagues
- Candidate will need to be a self-starter with the ability to develop a business plan
- Powerful verbal and written communication
- Strong account management and relationship building skills.
- Highly self-motivated.
- Ability to successfully manage up and down
- Proven track record in Account Management building/executing successful account plans.
- Highly competitive and results-driven
- Passionate, positive and enthusiastic
- High School-Degree level or equivalent

Who we are:

Our customers across the Maritime Industry, from governments to Fortune 500 companies, all rely on the critical advantage our intelligence delivers, from on-the-ground reporters and powerful, market-leading data to help mitigate and minimize risk during times of crisis and discover new business opportunities."

Our globally connected analyst team delivers deep data, timely insights, case reporting and highly respected analysis of market developments as well as valuable forecasting and consulting capabilities.

Our mission is to provide a valuable advantage across 6 key industries within the Maritime sector. From news and insight, vessel tracking and casualties; Lloyd's List & Lloyd's List Intelligence remains the most trusted intelligence source in global Maritime space, as it has been since 1734.

About Informa

Informa is a leading business intelligence, academic publishing, knowledge and events group.

We help customers in hundreds of professional, commercial and academic communities connect and learn, and create and provide access to content and intelligence so they can work smarter and make better decisions faster.

Informa is an Equal Opportunity Employer. We celebrate diversity and are committed to creating an inclusive environment for all employees.

What makes Informa different:

- Access to a global community of colleagues, brands and opportunities
- Competitive Benefits with 401k match
- Generous vacation days, 9 company holidays and time off to volunteer!
- Paid parental leave
- Sharematch
- Informa Awards to celebrate individual and team success

Company: Informa Maritime Intelligence

Address: New York, 605 Third Avenue

E-Mail: tazrina.c.afrin@informa.com

Notes: Please send resumes in confidence

(HW03-19)