

UP COMING EVENTS

SAVE THE DATES

JANUARY 2019

Thursday, January 24, 2019

CMA Monthly Speaker Luncheon

Speaker: Bethann Rooney, Assistant Director, Port Department, The Port Authority of NY & NJ who will give a briefing on The Port of NY & NJ and its facilities and plans.

Water's Edge at Giovanni's II
2748 Post Road, Darien, CT 06820

Cash Bar: 12 Noon – Seating for Lunch 12:45 pm
Members: \$50 per person / Non-Members: \$60 per person

FEBRUARY 2019

Thursday, February 21, 2019

CMA Monthly Speaker Luncheon

Speaker & Topic TBA

Water's Edge at Giovanni's II
2748 Post Road, Darien, CT 06820

Cash Bar: 12 Noon – Seating for Lunch 12:45 pm
Members: \$50 per person / Non-Members: \$60 per person

APRIL 2019

Tuesday, April 2-Thursday, April 4, 2019

**CMA SHIPPING 2019
POWER**

Hilton Hotel, Stamford, CT

<http://www.cmashipping2019.com>

For Reservations for all CMA Events please call Lorraine at +1.203.406.0109 Ext 3717, or email conferences@cmaconnect.com or LParsons@marinemoney.com

PRESIDENT'S NOTES

We have made it through yet another holiday season, and life is returning to normal after December's busy schedule of parties in Connecticut, New York, Houston and elsewhere. As I was reflecting on this a few days ago, I was reminded of a party I was at many years ago for colleagues and spouses, where the following statement was made by way of thanking the spouses in attendance, "Behind every successful shipping man is a really exhausted woman." I'll take this opportunity to bring this statement in line with the present day: "Behind every successful person in shipping are very supportive and understanding spouses, partners, children, friends and others." All of us in this industry, whether at sea or ashore, have worked on or missed birthdays, anniversaries, holidays or other family events. We do

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it because we love the business, but I think it's fair to say that not everyone would put up with our travels, on land or at sea, or our social demands, aspects of our lifestyle which are integral to how our business gets done. The "non-shipping" people in our lives certainly put up with and do a lot so that we can do our work in this industry – I'm certain that we are all thankful for this.

Remember to mark April 2-4, 2019 in your calendar for our next CMA Shipping Conference. Click the link to the Conference on our website – the preliminary agenda is already available, and I am confident that you will find it interesting, relevant and timely. Topics will touch on new technologies, fuel, markets, maritime infrastructure, and more. I am confident that it will be a productive 3 days as always, with many opportunities to learn something new, meet some new people and catch up with old friends. We will be providing more information in due course.

Our next event will be the CMA Luncheon, on Thursday, January 24th. The speaker this month will be Bethann Rooney, Assistant Director, Port Department, The Port Authority of New York and New Jersey. She will brief us on The Port of NY-NJ, facilities and plans. Hope to see many of our members there as we kick off our 2019 luncheon program.

Finally, in the past week, there have been a number of reports in the news that are a reminder to us all how complicated and dangerous the work of our seafarers is. In the past week, The MSC ZOE is reported to have lost some 270 containers in rough weather. Two vessels, the Yantian Express and the Sincerity Ace, were abandoned by their crews due to fires aboard, with the tragic loss of some of the crew of the Sincerity Ace. The Volga-Balt 214, a small bulker sailing from Samsun to Azov with coal, is reported to have sunk off the coast of Turkey with 2 reported dead and 4 reported missing of the crew of 13. As we start a new year of business, please always remember the seafarers, carrying out the deals that we are fixing, thousands of miles away from their homes for months at a time. This seems to have brought this month's article full circle – all of the people, from those directly in our lives, to those out on our ships, that do so much so that we can get our work done in this industry, each and every day. Certainly, they are all deserving of our thanks.

FROM THE EDITOR

We wish you and yours a Happy and Healthy New Year.

Judging from the freight markets so far, and their direction for the rest of the year as implied by the partial government shut down, trade wars, tariffs, sanctions, slowing US Stock Market, and fears that growth later this year will be still slower, for shipping and trade people now may be the best of 2019.

I am told shipyards are now using retail marketing techniques with a few offering BOGO --- Build One Get One (free). One trade publication advertised non-GMO and gluten free bunkers for January 2020.

In an August 2018 report the General Accountability Office (GAO) asked that the US DOT/Maritime Administration complete and publish the National Maritime Strategy ordered by Congress in 2014. The deadline was 2015 and twice extended. FYI- I was told by the Administrator in March of 2015 the report was ready in 2014 but "was still under review". GAO concluded that the missing Strategy denied decision-makers the necessary information to address challenges facing the U.S. flag fleet. According to the GAO, USDOT officials have identified some options to address the challenges but USDOT officials are not ready to assess their feasibility or formally propose these options. Congress extended the deadline for the strategy to February 2020, which USDOT indicated they will be able to meet. Further discussion on what GAO expects from USDOT is covered in the December 7, 2018 issue of gCaptain.

The issue of US Maritime Policy leads me to the CATO Institute's Jones Act Conference in Washington December 6-7, 2018. Those who have defended the status quo assert that freight rates required by Jones Act ships were only a little higher than what foreign flag carriers would charge over the same routes. There were several papers presented at CATO that responded to that assertion. Most of the following comes from the CATO papers.

The Jones Act is an example of the phenomena "concentrated benefits versus diffuse costs". That is, those benefiting from government programs that limit competition, such

as the Jones Act or the quotas that protect US sugar producers, typically will be a small highly motivated group that organizes, lobbies, supports and defends their program with ferocity. They are able to extract significant benefits (\$ as well as rules restraining competition) for themselves at the expense of the general public. While the much larger and more numerous public at large pays, those costs do not seem extraordinary since they are spread over millions or hundreds of millions of units (i.e.- cans of beans, gallons of gasoline, bags of fertilizer, pounds of flour, bushels of corn, etc.). Therefore, the public at large has little motivation, on an individual basis, to organize and finance opposition to the program. Nonetheless, those who seek an open market place for freight, the cumulative economic impact on a national, regional or even state-wide economy is huge and destabilizing to interstate trade.

There is evidence that by making freight rates higher the impact on coastal, intercoastal and non-contiguous trades in agriculture, manufacturing and process industries makes delivered prices of domestic sourced goods uncompetitive with those that can be imported from offshore using ships that compete for the business. The result is a significant loss of domestic manufacturing and shore jobs. In effect, the Jones Act exports US shore jobs, with no compensating increase in the number of US built ships and consequently the number of seafaring jobs... nor any other aspect of maritime trade.

May I suggest you read the papers from the Conference at www.cato.org or you watch the proceedings by clicking [here](#). Tell us what you think.

Here at home, the Connecticut Port Authority (CPA), now only two years old, has progressed beyond the usual government start-up "procedures" and "process" stage and has taken bold steps to better utilize the State's maritime assets. On January 7 a contract was signed with Gateway Terminals to assume operations at the State Pier in New London effective May 1, 2019. The Port Authority will receive more income than today with the potential to produce enough revenue to finance a significant portion of the CPA's statewide operations without increased State aid. For the history buffs --- many of the physical changes that have been suggested closely follow consultant's suggestions made in 1972 and 1992. Hasty decisions are rare in maritime matters - national or local.

MEMBERSHIP NOTES

We are pleased to welcome the following new members.

Mr. Ken Becker, Managing Director, AMA Capital Partners, New York, NY

Mr. Thomas Brown, CEO, Shoreline Ltd., Southampton, Bermuda

Ms. Elena Corin, Director of Sales, Albion Marine Solutions Ltd., Canada

Ms. Kiersten Del Valle Lachtman, Deputy Gen'l Secretary, Liberian Shipowners' Council Ltd., Dulles, VA

Mr. Sunil Kurien, Associate, AMA Capital Partners, Stamford, Connecticut

Ms. Vanessa Neupmann, Administration and Vetting Manager, Oldendorff USA, Stamford, Connecticut

Mr. Andei Panarine, Operations Manager, Eagle Shipping Intl (USA) LLC, Wayne, New Jersey

Mrs. Kimberly Pope, Director – Sales and Marketing, EPIC Alabama Shipyard, Sunset LA

Mr. Kazuyuki Shimozono, EVP&COO, maruFreight, Inc., Stamford, Connecticut

Mr. Hideyuki Suzuki, Manager, Mitsui & Co. (USA), Inc., New York, New York

Mr. Kevin P. Twomey, Financial Representative, Online, Purchase, New York

Mr. Andrey Vishnevsky, Broker, Doric Shipbrokers USA LLC., Tuxedo, New York

Mr. Sergiy Yakovenko, Managing Director, Albion Marine Solutions Ltd., Canada

Welcome aboard.

Greg Kurantowicz, Membership Chair



Hilton Stamford Hotel
2-4 April 2019

CMA SHIPPING 2019

The largest shipping event in North America

www.cmashipping2019.com

CMA SHIPPING 2019

**APRIL 2-4, 2019 (TUESDAY-THURSDAY) –
HILTON STAMFORD HOTEL**

North America's pre-eminent Conference and Exposition will take place once again at The Hilton Stamford, Tuesday-Thursday, April 2-4, 2019. Don't miss the chance to visit this great event right here in Stamford – what could be better or more convenient!

Once again we are almost fully committed with bookings for booth space, but be assured that if you are interested in having a presence at the show, we will find a way to accommodate you!

Many of our familiar event sponsors have already confirmed their commitment as sponsors and we are also pleased to welcome some brand new sponsors for 2019. Major international associations have confirmed their support as Supporting Organizations and we also expect to have a full house for the April 4 Gala Dinner where we will honor our 2019 Commodore, and the announcement of who it will be is coming very soon!

CMA Shipping has reinforced its reputation as a "must attend event" and many do not leave the show without booking ahead for the next year. We are off to a great start and on track for another big event in April.

An early version of the conference agenda has been launched on the show website, and as always, it will be a topical, dynamic and a diverse and relevant program designed to appeal to the widest possible audience. Visit www.cmashipping2019.com to view the early agenda and check back often for all the updates.

Also visit our show website www.cmashipping2019.com for information on all aspects of the event. The website is a great place to check regularly for new updates on the show and all its moving parts.

In the meantime, if you are interested in participating at CMA Shipping 2019 as an exhibitor, conference delegate, sponsor or simply to visit the exhibits, please don't hesitate to contact us.

See again the special promo code in this newsletter that CMA Members should use if signing up as a conference delegate to get the special CMA Member rate.

We look forward to your support and to another great event.
Lorraine Parsons, CMA Shipping 2019
Tel: +1.203.406.0109 Ext 3717
Email: conferences@cmaconnect.com

CMA SHIPPING 2019

DISCOUNTS FOR CMA MEMBER CONFERENCE DELEGATES

As you have seen in emails in recent months, the CMA's annual trade show and conference, CMA Shipping, is now being managed by KNet365 Maritime, part of the UK based Informa Group.

In the past those CMA Members wishing to attend the conference as delegates could apply for that rate when signing up, by checking a box. For 2019, to be held April 2-4, 2019 (Tuesday-Thursday) it will be slightly different. For any CMA Members wishing to sign up as conference delegates you will now need to use a Promo Code to get this discount.

Please go to www.cmashipping2019.com and apply the promo code FKT3549CMA and it will give you a \$300 discount.

Alternatively go directly to a pre-loaded url <https://goo.gl/k83iho> where the discount will automatically be included.

There is also an early bird sign-up rate available, so the current discount can be up to \$500 per person until February 2019 – for planning purposes the first agenda will be launched late December 2018, with much fine-tuning from then until show time.

Sometimes some of our members choose to renew membership at the same time as signing up as a conference delegate. If this is the case you should now renew directly through the CMA's regular website: www.cmaconnect.com or by contacting our Membership Administrator, Kim Edwards, per the information on the website.

For CMA Shipping 2019 I will continue to assist with the show transition, so feel free to reach out to many at any time with questions. I will repeat this discount information on a regular basis moving forward and will also include in future issues of the monthly CMA Newsletter.

Thank you for your support.

Best regards, Lorraine Parsons, Event Director, CMA
www.cmaconnect.com, www.cmashipping2019.com

CMA EDUCATION FOUNDATION REPORT

On behalf of the Board, thank you to all those who donated a total of \$1,365 to the CMA EF at the CMA Holiday Party in December. Your continued support will allow us to have a great impact as we grow the number of scholarships and internship sponsorships. We will report here in the next newsletter when the updated application for scholarships and registration forms for internships are posted to our website. We look forward to sharing our impact with you throughout 2019--- Happy New Year!

Christeen Bernard Dur, Executive Director
christeen@cmaedu.org
(please note the new email address for all CMA EF inquiries)

A BIG HOLIDAY THANK YOU!

A big THANK YOU from the CMA to everyone who attended our holiday party on December 12th at Sign of the Whale in Stamford. The venue was again a big hit and we have already secured again for this December's Holiday

Party! We thank all attendees for the numerous donations for both the "Toys for Tots" program and the CMA Education Foundation. Many people had a much happier holiday because of you – thank you for your generosity and support of all that we do.

SOCIAL COMMITTEE REPORT

Happy New Year!

Our longest running event in our social calendar has been the Co-Ed Softball League. Pitchers and catchers will be reporting next month so the season is right around the corner. Please keep an eye out in next month's Newsletter for details of our preseason Recruitment Happy Hour. Anyone interested in playing this season, regardless whether you have a full team or not, should attend. Please keep in mind that if you have any ideas for an event or activity, or are interesting in sponsoring an event, please don't hesitate to contact me.

Mike McCormick, Social Chair
mrm@odingroup.com, 203-273-7617

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2019 SALUTE TO MARITIME PERSON OF THE YEAR

HONORING WILLIAM R. GALLAGHER PRESIDENT, INTERNATIONAL REGISTRIES, INC.



Emery Rice Medal
April 1, 2019
The Plaza Hotel
770 Fifth Avenue, New York
6:30pm to 10:30pm

To register:

<https://www.maritime.edu/salute-registration>

Mr. Gallagher, formerly International Registries, Inc.'s (IRI's) General Counsel, was promoted to President in January 2000. During his tenure as President, the Republic of the Marshall Islands (RMI) Registry has grown from 7 million gross tons (GT) in 2000, to surpassing 162 million GT in October 2018. Under his vision, the RMI Registry has expanded its network worldwide from 75 to more than 400 employees and opened 21 new offices in the last 15 years to a total of 28, with the latest being the newly opened office in Busan, Republic of Korea. Mr. Gallagher is at the helm of the fastest growing registry in the world, with the RMI having the largest percentage of growth of the top 10 flag States in 2017. Since joining IRI in 1991, he has worked closely with the RMI government and its legislative agenda and has traveled around the globe meeting clients and speaking at corporate and maritime seminars. Prior to joining IRI he specialized in Legal Compliance in the securities industry. He has served as an intern in the United States Senate receiving an award as Intern of the Year and in the German Bundestag, where he enhanced his proficiency in the German language and political culture. Mr. Gallagher received his Bachelor of Arts from Indiana University of Pennsylvania and his Master of Arts in International Relations from the University of Maryland. He earned his Juris Doctor (J.D.) at the University of Baltimore School of Law and is a member of the Maryland State Bar.

As a longtime CMA Member and Supporter we are delighted that Bill will be honored as Mass Maritime's Person of the Year 2019!

JOB MART

The CMA Job Mart is designed to match qualified candidates with good positions. Over the years, this service has proven to be extremely valuable to both job seekers and potential employers. Ads seeking to fill positions will run for two months at a rate of \$300.

Candidates seeking employment must be a CMA member at a rate of \$75 per year or \$35 per year for students.

To become part of the Job Mart please call (203) 406-0109 ext. 3717 or email: conferences@cmaconnect.com
The latest Job Mart is always accessible on the CMA website at: <http://www.cmaconnect.com>

SITUATIONS WANTED

Candidate 1: Experienced Regulatory and Compliance Executive

Seeking opportunities for advancement and growth with a company in need of an expert in compliance and regulatory affairs.

Regulatory, Quality, and Compliance

- Enforcement of the flag state Maritime Regulations and International Conventions
- Administrator of the Safety Inspection Program
- Review all vessel annual safety inspection reports and provide comments to the owners
- Review and issue Exemptions, Exceptions and Temporary Dispensation certificates IAW flag state International Regulation
- Provide Guidance to clients regarding interpretation of conventions and safety regulations
- ISO Quality Compliance
- Marketing of the Registry and it's services to existing and potential clients
- Website Administrator

The increasing responsibilities of this role in the current regulatory market have ensured that I not only keep up to date with current regulations but market trends as well. This position is a constantly growing job with an ever increasing demand for work in marketing and networking in order to ensure the growth of the registry and maintain its good standing in the International shipping community.

Underway Experience

Deck Navigating Officer: 2001-2012

Third Officer to Chief Officer

§ Deck Department Head; Supervising between 8 to 12 individuals in the department in daily shipboard operations

- Responsible for all on board required training (including company, Coast Guard and Navy required subjects)
- Vessel Security Officer and Anti-Terrorism Officer; Ensuring that all port state and military requirements are met.
- Vessel Safety Officer; Ensure that all personnel are following safe working practices and trained in the same

During this period my responsibilities increased from a Junior Officer to a Senior officer while conducting the normal duties of Deck and Navigation watches, creating voyage plans and conducting vessel maintenance.

Certifications:

- ISO 14000 Certified Internal Auditor
- ISO 9001:2015 Certified Internal Auditor
- ISO 9001: 2008 Certified Internal Auditor
- Chief Mate, Unlimited Tonnage
- Master of Vessels, up to 1600 tons
- STCW 95, Fast Rescue Boat, GMDSS, VSO and Medical PIC
- U.S.C.G. Certified Train the Trainer

Additional Information:

- Published writer for several trade magazines
- Experienced in the training and development of deck officers

Telephone: 631-626-8462

E-Mail: goodwindmaritime@gmail.com (S17-10)

Candidate 8: Technical Manager

An adaptable and results-driven risk manager with a strong background in marine engineering, strategic planning, operations analysis, ship construction, marine incident investigations and project management. Successfully utilizes broad-based knowledge and analytical skills to perform risk analysis on ship structural integrity, operations and maintenance. Ensures productive and safe work environment by conforming to marine quality assurance and regulations compliance. As a hardworking and detail-oriented producer, possesses a proven track record of exceeding established goals and contributing to the growth of a company.

Over 30 years' experience gained both at sea and ashore from leading tanker companies US Flag (MSP and John's Act) and foreign flag.

OBJECTIVE: To work with a forward thinking shipping company where I can utilize my previous working experience both commercial operations and technical from ship and shore.

AREA OF SPECIALIZATION:

- Strategic and Operation Analysis.
- Emergency and Crisis Management / Emergency Response Systems.
- Ship Construction
- Risk Analysis - Ship's Structural Integrity.
- Risk Analysis - Ship's Operation and Maintenance.
- Marine Quality Assurance & Regulation Compliance
- Marine Incident Investigation.
- Project Management (over 30 dry dockings domestic and foreign ship-yards)
- Technical Management of ships & Technical Performance Analysis.
- Third party ship managers interaction as Owners representative

Full resume and references available upon request.

Telephone:

Cell: +1 (203) 434 4571

E-Mail: andrezb@hotmail.com (S17-12)

Candidate 10: Seeking new challenges within the shipping market

After nearly 30 years in Dry Cargo shipping field I am seeking a medium to large broker firm and/or new adventure within the maritime industry.

Experience includes :

10 years with international trading house

10 years as in-house owners broker

10 years as competitive broker

Currently located in Greenwich ,Ct.

Holding dual Citizenship (Canada/Norway) and Green Card for the USA.

Contact: David C. Wold

Cell: +1 203-274 1433

E-Mail: dcwold@gmail.com (S17-04)

Candidate 11: Experienced Operations Manager looking for new position in Tanker Operations

Professional dedicated to delivering excellence in Team Leadership, Operations/Captain and decision making. As such, my focus is on meeting the needs of the organization. I have extensive experience in understanding customer needs. Over 30 years' experience gained both at sea and ashore from leading tanker companies foreign flag and US Flag (MSP and John's Act)

As a hardworking and detail-oriented producer, I am also a project leader with expertise in long term planning. My team building, cross functional communication, and problem solving skills enable me to give a positive and immediate response to the needs of the company.

Area of expertise:

- Commercial tanker operations.
- Emergency and Crisis Management / Emergency Response Systems.
- Risk Analysis - Ship's Operation and Maintenance.
- Marine Quality Assurance & Regulation Compliance
- Marine Incident Investigation.
- Operations Management of ships.
- Third party ship managers interaction as Owners representative or vice versa

Some recent accomplishments include:

- Proposed and implemented modifications on tanker barges allows to increase safety and efficiency of operations
- Developed and implemented program for vessels helping Crew to achieve SIRE Zero observations goal
- Increased productivity by establishing and implementing department procedures, increasing progress and productivity
- Increased efficiency by coaching and training crews and junior operations staff

I look forward to discussing how my qualifications could be an immediate asset to your company.

Cell: (713) 249 2304

E-Mail: fedorov0413@comcast.net

Notes: Full resume available upon request. (S18-01)

Candidate 12:**Objective**

Recent graduate looking for a mechanical engineering position that offers hands-on engineering opportunities. Additionally I am seeking opportunities in conceptual and prototype testing as well as implementation and operation of legacy and emerging systems.

Education

The United States Merchant Marine Academy

June 2011- June 2013

Kings Point, New York

Major: Marine Systems Engineering

Texas A&M University Galveston

September 2014 - December 2017

Galveston, TX

Major: Marine Engineering Technology

Marine Engineering Technology is an interdisciplinary education in applied Mechanical Engineering programs and is accredited by the Engineering Technology Accreditation Commission of ABET. The curriculum is a blend of Mechanical Engineering programs as applied to shipboard propulsion (steam, gas turbines and diesel), electrical power generation (steam, gas turbines and diesel electric power generation operations), electronics, and shipboard-related engineering.

Experience**Liberty Maritime Corporation**

November 2012 - February 2013

- Junior Engineer aboard the M/V Prestige, New York. 120-days at sea. Global Circumnavigation.
- Supervisor: Chief Engineer Josh Reed
- Responsibilities: Engine room maintenance and operations for Large Slow Speed Diesel propulsion plant; Electrical generation and load balancing; hotel services (HVAC), water distillation. Duties also included making rounds and comparing mechanical gauges to the automation system and adjusting/calibrating discrepancies within the automation. In-port maintenance included disassembly, maintenance and repair of pistons, piston rings, cylinders, fuel injectors, turbochargers, and alpha lubricators for a MAN B&W 7-cylinder, large, slow speed Diesel. In-port duties included maintenance and repair of 3, medium speed, 10-cylinder, Hyundai Diesel Generators, and associated fuel filters, fuel and lube oil purifiers, jacket water temperature management systems, as well as management, and maintenance of an Aalborg, rotary cup, smoke in tube, auxiliary boiler for engine room service and hotel steam.

McAllister Towing and Transportation, Providence, RI

August 2013 - September 2014

- Port Engineering Intern and Operating Engineer aboard M/V Rainbow, M/V Reliance and M/V Puma
- Supervisor: Port Engineer Ethan Gifford
- Responsibilities: Operator of tugboat twin diesel propulsion plant and electrical plant generation for M/V Rainbow, M/V Reliance and M/V Puma for at sea harbor tug and escort operations. In-port maintenance included oil changes, injector testing, jacket water chemistry, and overhaul of 4-cylinder Detroit diesel generator. Other maintenance included bow mat restoration welding, ballast management, installation of radar upgrade package, and installation of wheelhouse remote engine and rudder controls.

Lakewood Yacht Club, Seabrook, TX

September 2014 - June 2017

(Summertime and weekend employment while enrolled at Texas A&M)

- Green Fleet Optimist Dinghy Sailing Coach
- Program Director: Marek Valasek, Lindsay Valasek
- Responsibilities included taking care of, and teaching 6-12 year-old children how to sail and be successful at sailboat racing.
- This job requires patience, and the ability to communicate with children. Additionally, it helped developed my ability to organize groups of people towards common goals. Goals for children include: learning to rig a boat properly; sailing up wind; navigating a racecourse; and encouraging teammates to rise to their potential regardless of their current skill set.
- US Sailing Level 1 Certified Instructor

E-Mail: napingalls@gmail.com

(S18-03)

Candidate 13: Looking for entry level work in transportation loss prevention, vessel/port planning and operations, marketing/business development, and personal assistant positions at a maritime-related company, government agency, nonprofit, investment bank or public/private partnership in the NYC region. Available to work October 2nd, 2017.

Graduated from SUNY Maritime College with a Master of Science in International Transportation Management in January 2017. Worked as a Loss Prevention Summer Intern for the American P&I Club in New York City until October 2017. Co-authored a member alert on collision avoidance in anchorages off of Chittagong, Bangladesh and a club guidance on seafarer's mental health, in addition to organizing survey compliance data on member vessels.

Former tugboat dispatch intern with McAllister Towing and a former intern/admin assistant for Ted Panourgias at All Marine Spares International in Stamford, CT. Former CMA intern at Holland and Knight LLP, in New York, NY and the Seamen's Church Institute in Port Newark, NJ. Co-wrote article for the Greek magazine "Shipping International" titled "The Challenges of Modern Piracy". Published in October 2012. CV and recommendations available upon request. Willing to commute within the NYC metropolitan region.

Email: Rnigel.pritchard@gmail.com, Cellphone: 646-378-8446 (S17-10)

Candidate 14: Transformation, Innovation, Technology & Blockchain for Shipping

Experienced NYC metro area shipping industry executive is seeking a new management role directing transformation, innovation, automation, etc. in the maritime industry. Let me help your company become more competitive, develop strategy, save money and be better prepared for the massive changes coming to shipping in the near future. Are you ready to start discussing and executing plans for automation, blockchain, analytics, IoT, cybersecurity, artificial intelligence, machine learning and discovering new ways to model your business and connect with the rest of your supply chain? Let's discuss your future plans today and see how I can help get you on the road to the future.

E-Mail: transformation@dx9.io

(S18-04)