

UP COMING EVENTS

SAVE THE DATES

JUNE 2019

CMA Education Awards Luncheon

Presentation of the Annual CMA Education Awards

Plus

Wisdom from our 2017 CMA Commodore Jack Noonan

Water's Edge at Giovanni's II

2748 Post Road, Darien, CT 06820

Open Bar: 12 Noon – Seating for Lunch 12:45 pm

Members: \$50 per person / Non-Members: \$60 per person

JULY 2019

Thursday, July 11, 2019

CMA Annual Summer Picnic/Lobster Bake

5:30 pm-9:00 pm

Stamford Yacht Club

97 Ocean Drive West, Stamford, CT

Members: \$85

Non-Members: \$160

(includes a one year CMA Membership - \$75 value)

See Page 4 for more info

With Ladderball on the lawn this year sponsored by:



More on this coming soon!

For Reservations for all CMA Events please call

Lorraine at +1.203.406.0109 Ext 3717,

or email conferences@cmaconnect.com or

LParsons@marinemoney.com

PRESIDENT'S NOTES

It finally feels as though summer is near! The cold, rainy days seem to be behind us, and warmer days are expected ahead, and so our community will soon be settling into the somewhat quieter summer routine.

Last week was the Seamen's Church Institute annual Silver Bell's Award Dinner. It is always such a great event, and an opportunity to better understand all of the great work that SCI is doing for our seafarers. SCI awarded the Silver Bell Award to WISTA, the Lifetime Achievement Award to Rear Admiral Phil Greene, Jr. (USN-Ret) of Tote, Inc., and the Lifesaving Award (posthumously) to Mr. Kendall G. Chen, Chairman of Energy Group Inc. Congratulations to all of the awardees, and particularly as we have been speaking much more about diversity in the shipping industry, we are so glad to see the Silver Bell Award going to WISTA, who

CONTENTS

President's Notes	—page 1
From the Editor	—page 3
Membership Notes	—page 3
CMA Education Foundation	—page 3
Report From the Links....	—page 4
CMA Annual Summer Picnic & Lobster Bake	—page 4
Seamen's Church Institute 2019 Silver Bell Awards	—page 6
Globalization in Transition – a Commentary	—page 7
Job Mart	—page 10

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**THE CMA HOME PAGE ADDRESS IS
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are doing great work to change the demographics of our industry for the better.

We were so pleased to welcome Rear Admiral Kevin Cook (USCG-Ret) as the speaker at our May luncheon. He is the Executive Director of GTT-North America, and his presentation was titled "The Rising Tide of LNG as a Marine Fuel." As we are presently in the midst of preparing for the upcoming Sulphur emissions regulations, this was a very timely topic, indeed, and Admiral Cook was able to present our members with a wealth of information on the subject.

Our next CMA luncheon will be on Thursday, June 13th, and we are pleased to welcome Jack Noonan, our 2017 Commodore, as speaker, for the annual CMA Education Awards Luncheon. As always, I strongly encourage everyone to attend this event. It's a great opportunity to meet the young people who will someday be the decision-makers of our industry, and the students and their parents are so appreciative for the opportunity to meet those already in the industry. Please, come to the event, and take some time to meet and chat with the future of our industry. You may find it to be very rewarding. Our next luncheon will be in September, as usual.

Another of our Commodores made the news recently, as well. Sabrina Chao, our 2018 Commodore, was recently elected as President Designate of BIMCO. She will be taking over from BIMCO's first female President, Şadan Kaptanoğlu, as President in 2021. To quote BIMCO's press release, *Kaptanoğlu commented on this appointment; "BIMCO has always been ahead of its time, and today I am standing here not alone, but with our president designate Sabrina Chao as the biggest proof of how BIMCO embraces change. One woman President could have been seen as a show or project - but two, one after the other, is undisputable evidence of that change. I have the Immediate Past President, the Board of Directors and our members to thank for making this a reality."* Getting back to this year's Silver Bells Award winner, WISTA, this is a well deserved and timely choice by SCI, indeed.

Finally, our Annual Summer Picnic will be on Thursday, July 11th, at the Stamford Yacht Club. This continues to be one of my favorite CMA events each year. The venue is lovely, it's always so well attended, there is always plenty of lobster and beer, and hopefully, we will have great weather. Remember that the CMA is YOUR organization, and its strength is in its membership. Don't miss opportunities to join us for the Summer Picnic, luncheons, and other events, catch up with old friends, and make some new ones. We will see you there!

FROM THE EDITOR

One of the best things about the CMA is the opportunity to connect with interesting people in “The Biz” from all around the country and the world. Sometimes that leads to new business and sometimes it leads to reconnecting with someone we met long ago. Last month I attended my granddaughter’s graduation from the University of Florida in Gainesville. I have long been a fan of a daily blog on shipping matters related to U.S. government policies and actions written by Dennis Bryant. I discovered that Dennis, a retired U.S. Coast Guard lawyer, lives near campus so I emailed him to see if we could get together for coffee, which we did.

While we had briefly met at an early CMA Shipping conference, it was the first time we had sat down and just talked about our favorite business. We were having such a good time that my family had a hard time tearing me away.

We agreed that the CMA is a fairly unique organization in its ability to bring people together and build relationships, both through our annual Conference and Trade Show, the monthly meetings and special events held during the year. One of those, our annual picnic will be coming up next month on Thursday, July 11. Please mark your calendars. It’s a great chance to network and, of course, to eat lobster. I’ll look for you there.

Don Frost

MEMBERSHIP NOTES

We are pleased to welcome the following new members.

Mr. Andreas Buksdorf, Chartering Manager, Ultrabulk, Stamford, Connecticut

Mr. Alexander Ciferri, Operations Assistant, Ultrabulk, Stamford, Connecticut

Mr. Joseph Devine, Claims Executive, Charles Taylor, York, New York

Ms. Heidi Engmark, Assistant Operations Manager, Ultrabulk, Stamford, Connecticut

Mr. Nicolay Even Henschien, Senior Account Manager, Tero Marine AS, Bergen, Norway

Mr. Raul Infante, Sales Manager, Sunshine Marine Panama, East Elmhurst, New York

Mr. Joseph E Knizewski, Chief Engineer, US Shipping Corp, Edison, New Jersey

Mr. Joshua Taylor Toney, Derivatives Broker, Freight Investor Services, Stamford, Connecticut

Welcome aboard. Hope to see you at next month’s picnic.

Greg Kurantowicz, Membership Chair

CMA EDUCATION FOUNDATION



CMA EDUCATION FOUNDATION
A 501(c)(3) Tax Exempt Organization

From the CMA Education Foundation:

Scholarship Program: Please join us at the CMA’s luncheon on June 13, 2019 when our Annual Scholarship Winners will be announced!

Internship Program: Remember to tell your Summer Interns about our stipend program. The process and form have been updated. See information below or on our website, cma-edu.org.

Support CMAEF: Our donation form has been updated. It is attached and on our website.

Christeen Bernard Dür, Executive Director,
Christeen@cma-edu.org

The CMA Education Foundation's mission is **to foster future maritime professionals through the promotion and support of maritime related education through financial assistance and initiatives.**

REPORT FROM THE LINKS.....



The CMA Spring Golf Outing was held on Monday, May 13th at Sterling Farms Golf Course in Stamford. It was an absolutely horrible weather day – cool, with the promise of rain and later wind, so to still have almost 70 of the 100 golfers show up was remarkable and a testament to them.

With the help of the golf pro we tried to make it better for all – moved lunch into the Royal Green at Sterling Farms, decided on a shortened game of 9 holes and Mike and his team at the restaurant did a stellar job to make everything ready for dinner much earlier, along with an open bar that opened shortly after 3pm!

I can't thank you enough for showing up, having fun and making the best of it!

This year we again played "simple scramble/best ball" format and offered a trophy to the Champions, "The Graydon Michael Webster Cup".

We had some new top-placed teams this year! The top placed teams were:

- Third Place Tie** : **Ultrabulk** (led by Axel Ditlev-Simonsen)
- Third Place Tie** : **Charles R. Weber** (led by Tom Bontemps)
- Second Place** : **Signature Bank** (led by Rich Carr)
- First Place** : **MTI Network** (led by Jim Lawrence and joined by Gaurav Singh – yes there were just two of them!)

Congratulations to Jim and Gaurav – my boss finally won a trophy and the joy in the office is palpable! We look forward to the defense next year with some additional players in the team!

Thank you to all our golfers and dinner guests.

Thank you to our generous hole sponsors:

AXSMarine
Becker Marine Systems USA
BIS Services, LLC
Marine Money
McAllister Towing & Transportation
MTI Network (USA)
Northern Shipping Funds
PetroMar International
Q88 LLC
Signature Bank

And a special thank you to **Ed Waryas** and **KNOT Offshore Partners** for the extra gifts that we added to the prize table. There was a lot on offer and our sincere thanks!

See you on the green next year!

CMA ANNUAL SUMMER PICNIC & LOBSTER BAKE

THURSDAY EVENING, JULY 11TH, 2019

The always popular CMA Annual Summer Picnic will take place Thursday evening, July 11th, 2019 once again at the Stamford Yacht Club. As the lobster bake has proved so popular we are repeating it this year also.

Thursday, July 11th, 2019

5:30 pm-9:00 pm

Stamford Yacht Club

97 Ocean Drive West, Stamford, CT

<http://www.stamfordyc.com> (for directions)



The Lobster Bake obviously costs us a lot more, but the CMA will once again subsidize the event and we are able to continue to do so, with a price of \$85 per person for CMA Members.

For Non-Members the cost will be \$160 per person, which will include a one-year membership to the CMA (a \$75 value)

The fee includes - 3.5 hours of open bar of Heineken, domestic draft beer, additional varieties of bottled beer, house wine, juice and soda and a Picnic Menu of:

Domestic Cheeses & Grapes w/Assorted Crackers - Fresh Crudite with Dips - Chips & Salsa – New England Clam Chowder – Steamers w/Drawn Butter - Fresh Garden Salad w/Assorted Dressings - Cole Slaw - Potato Salad - Pasta Salad - Grilled Vegetable Platter - 1.25lb Lobster per guest **OR** a Lobster Roll - Fried Chicken - BBQ Ribs - Corn on the Cob - Steamed Red Potatoes -Freshly Baked Rolls – Cookies - Brownies - Fresh Fruit Platter - Coffee & Tea



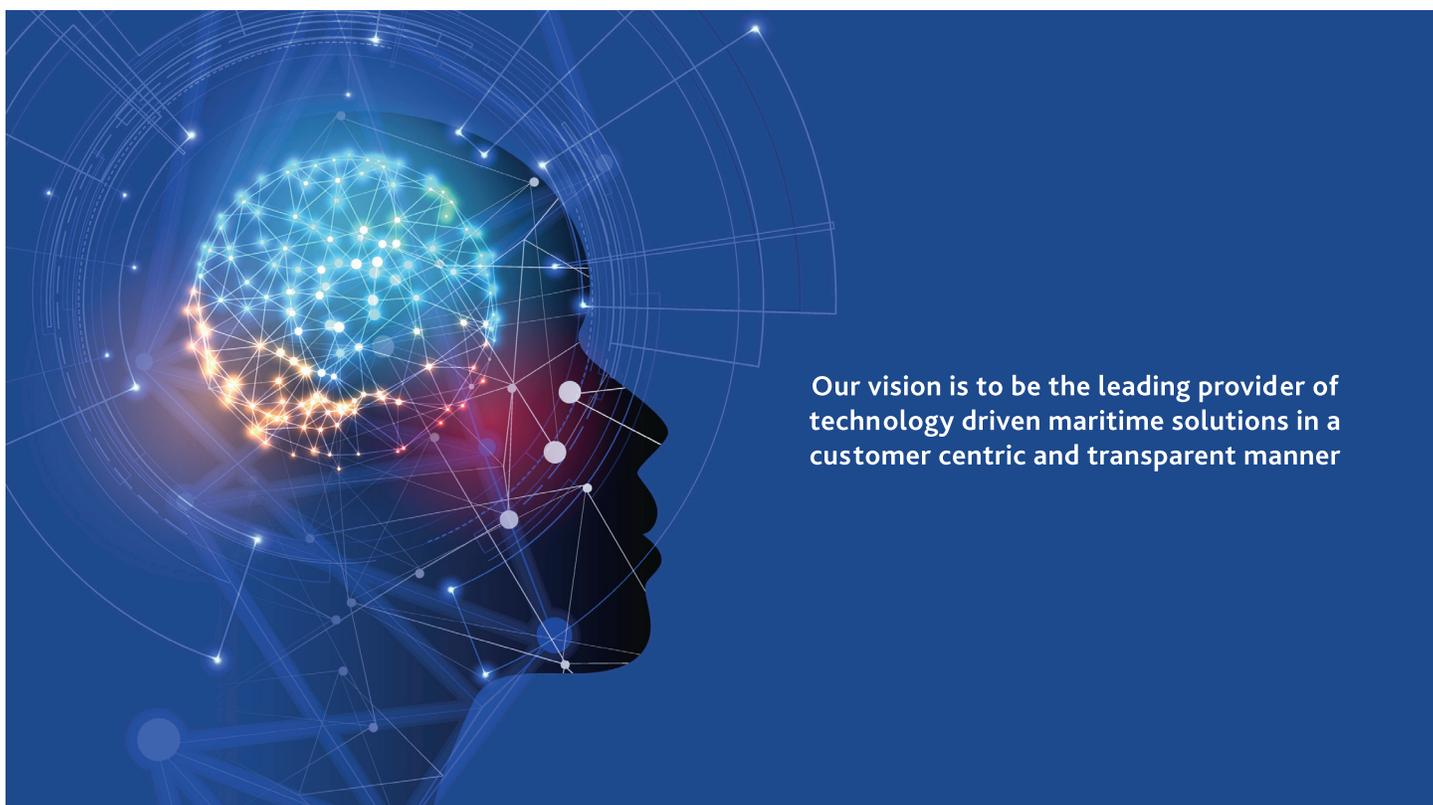
We have continued this year, for those that don't want to crack a lobster, lobster rolls – the choice is yours! They have been a very popular addition!



Our friends at **Monjasa** will be sponsoring ladderball on the lawn this year – we thank them! More info on this coming soon from Social Chair Mike McCormick..

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Our vision is to be the leading provider of technology driven maritime solutions in a customer centric and transparent manner

*****IMPORTANT THINGS TO NOTE
ABOUT THIS YEAR'S EVENT*****

- **IT IS ALWAYS SUPER HOT AND OFTEN HUMID AT THIS EVENT, SO DRESS FOR COMFORT – YOU DON'T HAVE TO WEAR A SUIT AND TIE – SMART CASUAL CLOTHING IS PERFECTLY FINE – ABOVE ALL BE COMFORTABLE!! SHORTS ARE GREAT TOO – NOT SUPER SHORT BUT YOU GET IT!!**
- **WE ARE PLANNING FOR THE GAME OF LADDERBALL AT THE EVENT – MORE TO FOLLOW ON THIS!**

Reservations are required (very important to ensure we have enough lobsters for all!) and pre-payments are required - please call Lorraine at +1.203.406.0109 Ext 3717 to reserve or email LParsons@marinemoney.com – Final reservations are needed at least three days before the event start date to comply with Club request for numbers.

Checks payable to: "CMA" and mail to:
Connecticut Maritime Association
100 First Stamford Place, Suite 600
Stamford, CT 06902

We also accept payments by Visa, MasterCard or American Express – please call or email to pre-pay by credit card.

Whether you decide to arrive by car or by boat, we hope that you will join us for another fun evening by the Sound on July 11th for always one of our most well attended events.

SEAMEN'S CHURCH INSTITUTE 2019 SILVER BELL AWARDS

By Jonathan Atkin

ACTA NON VERBA: Deeds Not Words, the US Merchant Marine Academy's motto in fact describes crisply, the daily uncompromising hands on-mandate of the Seaman's Church Institute's global efforts supporting the welfare of the global family of mariners.

SCI's 42nd annual Silver Bell Awards Gala at Pier 60, was blessed with a magical perfect NYC summer evening on June 6th. Compelling deeds, heroism, and commitment

were the underlying thread of the gala, beginning with a salute to veterans, honoring D-Day's 75th anniversary.

Rev. David M. Rider and fellow clergy offered the traditional blessing of the Port of NY/NJ fleet, as massive work boats sailed by. Make no mistake the evening was full of poignant symbolism. Silver bell (the gala title) harks to the significance of a ship's bell. Since 1498 the first known ship's bell found on a Portuguese merchant vessel, the ship name has been inscribed on the bell. The Silver Bell awards continues the tradition with the awardees similarly inscribed.

SCI's jubilant fleet blessing not only recognizes local vessels but symbolically the entire global fleet and the mariners that go down to sea in ships.

The three major awardees demonstrated; the gathering was no local church supper. Dozens of world shipping agencies admiralty law firms, brokers, charters, pilots, ship registries, P&I clubs as well as USCG Washington, DC Rear Admiral Stephen J. Anderson, JAG and our own Sector New York Commander, Captain of the Port, Jason Tama attended.

The evening honored the late Kendall Chen with a "Life Saving Award". It was accepted by his wife and SCI honorary trustee, Gale Rundquist Chen. Kendall quietly devoted Energy Transportation Company's culture, resources and ships to rescue 2850 Vietnamese refugees. Ms. Lauren Vuong, rescued at age 8, had searched for Kendall Chen and LNG Virgo for 37 years, which plucked her from certain death in 1980. If there wasn't enough water in the North River (Hudson) that night, the tears she brought to the throng could have floated the LNG Virgo.

Upon receiving the Lifetime Achievement Award, Philip H. Greene, RADM, former USMMA Superintendent and CEO of Tote services quipped that Jack Noonan surprised him. Greene's self-effacing remarks suggested he hasn't finished yet as he underscored the global community values deeds not words emphasizing the global reach and programs of SCI. securing health, intervention and insuring the welfare of SCI's flock...world-wide mariners! It's the small and large daily deeds by SCI and yes, according to Greene, by the maritime leadership worldwide, "fueled by ethics, compassion, moral courage and dedication to the

men and women of seafaring.” Fortunately, there is no IMO Sulphur cap on compassion, leadership and deeds.

Women’s International Shipping & Trading Association (WISTA), honored for its leadership in bringing the role of women to the forefront of international discussions and action was represented by International President and Cypriot, Despina Theodosiou. She made it clear: “Seafaring is a global activity, the engine supporting global trade. Where a single crew member has an indelible and critical role in the flow of global trade. Despina assured the global community that women in seafaring are dedicated to the empowerment of all in a sustainable talent pool of creativity.

SCI’s Annual report proudly puts the shipping industry into perspective - CHAMPIONING MARINERS. Founded in 1834 when packet ships, East Indiamen, Clippers and emerging steam ships played a part. Economists dwell on the 1.9 billion deadweight tons of shipping. The Silver Bell Awards dwell on the true meaning of the Global Supply Chain: the 1,647,500 seafarers worldwide

GLOBALIZATION IN TRANSITION –

A COMMENTARY

By Donald B. Frost

In light of the current so-called trade and tariff wars that are disrupting trade and shipping, I thought the views in a report issued last month by the McKinsey Global Institute would be of interest. The report, “Globalization in transition: The Future of trade and value chains” provides data that reinforce a theme I introduced in our March newsletter about how globalization is changing. The question for us is, how will the changes that are occurring affect our industry?

Here are some pertinent excerpts from the McKinsey report:

“Flows of services (versus manufacturing) and data now play a much bigger role in tying the global economy together. Not only is trade in services growing faster than trade in goods, but services are creating value far beyond what national accounts (and some national leaders) measure.”

The logo for CMA SHIPPING features the letters 'CMA' in a bold, white, sans-serif font, followed by a large, stylized white 'S' that loops around the word 'SHIPPING'. The word 'SHIPPING' is also in a bold, white, sans-serif font. The background is a dark blue with a faint, grid-like pattern of white lines, suggesting a shipping container or a network.

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“Three factors explain changes: growing demand in China and the rest of the developing world, which enables countries to consume more of what they produce; the growth of more comprehensive domestic supply chains in those countries, that has reduced their reliance on imports of intermediate goods; and the impact of new technologies.”

According to the report, global value chains are undergoing five structural shifts. I will list the five and then comment on two (#3 and #5).

1. Goods-producing value chains have grown less trade-intensive
2. Services play a growing and undervalued role in global value chains
3. Trade based on labor-cost arbitrage is declining in some value chains
4. Global value chains are growing more knowledge intensive
5. Value chains are becoming more regional and less global

#3. Trade based on labor-cost arbitrage is declining in some value chains –

Think in terms of David Ricardo’s 1817 treatise that spoke of Land, Labor and Capital as Comparative Advantages. During the 1990s and early 2000s many decisions about where to locate production were based on labor costs, particularly in industries producing labor-intensive goods. According to McKinsey, today only 18% of goods trade is based on labor cost arbitrage. That is, over 80% of global goods trade is NOT from low-wage countries to higher wage countries. They state further, “Considerations, other than low wages factor into company decisions about where to base production, such as access to skilled labor or natural resources, proximity to consumers and the quality of infrastructure.”

#5. Value chains are becoming more regional and less global.

Says McKinsey: “Until recently, long-haul trade crisscrossing oceans was more prevalent as transportation and communication costs fell and as global value chains expanded into China and other developing countries. The share of trade in goods between countries within the same region declined from 51% in 2000 to 45% in 2012. McKinsey estimates that emerging markets will consume almost two-thirds of the world’s manufactured goods by 2025 with products such as cars, building products and machinery leading the way. By 2030, developing countries are projected to account for more than half of all global consumption.”

Some of this goes back to basic economic geography, which is essentially, the effect of geography on which resources will be developed and where they will be processed or sold. (See a more detailed definition at the end of this article).

One of my favorite quotes from the McKinsey report is “Public debate about trade is often about recapturing the past rather than looking toward the future.” So, what does all this mean for the shipping industry going forward? Think about the current growth in sizes of ships in search of economies of scale. Think of fewer ton-miles. Could de-carbonization of trade reinforce the regionalization of trade mentioned above? Will the resulting regionalization of cargoes reduce ton-miles dramatically? Will that lead to smaller, larger or different ships? With the growth of services, are there shipping-related services that could be developed or expanded to increase shipping companies’ bottom lines? Ship owners, cargo interests and financiers need to take notice and there needs to be a wider debate among all sectors of the industry. We need to get ahead of these structural shifts or they will “eat our lunch.”

Maybe there is a student who will take this question on for CMA’s 2020 essay contest. Meanwhile, I’d like YOUR input.

Notes: The McKinsey Global Institute report cited was written by Susan Lund, James Manyika, Jonathan Woetzel, Jacques Bughin, Mekala Krishnan, Jeongmin Seong and Mac Muir.

A more detailed definition of economic geography is “How human economic activities impact the production location, distribution, consumption, exchange of resources and their effect on the spatial organization of economic activities across the world.”

For our student members who might be more interested in the topic, I have come to realize how the work of several scholars might be helpful as well as present new challenges. Here is my list: David Ricardo (theory of international trade and the concept of “Comparative Advantage”); Michael E. Porter (“Five Forces” and “Competitive Advantage”); Jean-Paul Rodrigue (transportation strategy); and may be summarized by Martin Stopford (“Decarbonization” – of trade as well as ships).



Maritime Lunch Forum Houston

DATE:
Wednesday July 17TH at 10 AM

VENUE:
WESTIN GALLERIA,
West Alabama Street, Houston

TM Master – a leading shipping software – is coming to Houston.

This will be a digital shipping software forum - fleet and asset management and technical operation of vessels.

Tero Marine is strengthening our organization in the U.S to raise the level of customer service for our growing North-American customer base.

By popular demand, we are hosting a Lunch Forum where our users can learn other users' TM Master experiences and best practices, some good old networking and sharing experiences.

This forum is primarily of interest to people involved in the following areas:

- Asset and Equipment Management, Maintenance
- Shipping and Maritime Technical Operation
- Supply Chain Management and Purchasing
- IT Management and System Analysts
- Shipping, Engineering and related areas



The agenda:

TENTATIVE PROGRAM - MORE TO COME

Introduction and welcome

Regional Director Thomas Longberg – Tero Marine US Inc.

TM Master - Interface with Finance and E-invoice systems

Business Systems Manager Mr. Alex Dena – Seabed Geosolutions Inc.

Effective Conversion of Maintenance Data Different systems converted into One – How and Why?

Regional Director Mr. Thomas Longberg – Tero Marine US Inc.

TM Master and Tidewater in the North Sea basin

Presenter to be decided

Aker Biomarine – From Krill in the Antarctic to Superba in Houston

Chief Financial Officer Mr. Scott Stowers – Aker Biomarine Manufacturing

The Maritime Lunch Forum will start at **10 AM** and end no later than 3 PM.

A lunch meal will be served together with coffee, tea and refreshments.

We would very much like to see you at the **Westin Galleria on Wednesday July 17th.**

Please send an email to nicolay.henschien@teromarine.com to register for the Lunch Forum.

Should you have any questions please let us know.

Nicolay E. Henschien – tlf +47 4791 4014

www.teromarine.com



JOB MART

The CMA Job Mart is designed to match qualified candidates with good positions. Over the years, this service has proven to be extremely valuable to both job seekers and potential employers. Ads seeking to fill positions will run for two months at a rate of \$300.

Candidates seeking employment must be a CMA member at a rate of \$75 per year or \$35 per year for students.

To become part of the Job Mart please call (203) 406-0109 ext. 3717 or email: conferences@cmaconnect.com

The latest Job Mart is always accessible on the CMA website at: <http://www.cmaconnect.com>

SITUATIONS WANTED

Candidate 1: Experienced Regulatory and Compliance Executive

Seeking opportunities for advancement and growth with a company in need of an expert in compliance and regulatory affairs.

Regulatory, Quality, and Compliance

- Enforcement of the flag state Maritime Regulations and International Conventions
- Administrator of the Safety Inspection Program
- Review all vessel annual safety inspection reports and provide comments to the owners
- Review and issue Exemptions, Exceptions and Temporary Dispensation certificates IAW flag state International Regulation
- Provide Guidance to clients regarding interpretation of conventions and safety regulations
- ISO Quality Compliance
- Marketing of the Registry and it's services to existing and potential clients
- Website Administrator

The increasing responsibilities of this role in the current regulatory market have ensured that I not only keep up to date with current regulations but market trends as well. This position is a constantly growing job with an ever increasing demand for work in marketing and networking in order to ensure the growth of the registry and maintain its good standing in the International shipping community.

Underway Experience

Deck Navigating Officer: 2001-2012

Third Officer to Chief Officer

§ Deck Department Head; Supervising between 8 to 12 individuals in the department in daily shipboard operations

- Responsible for all on board required training (including company, Coast Guard and Navy required subjects)
- Vessel Security Officer and Anti-Terrorism Officer; Ensuring that all port state and military requirements are met.

- Vessel Safety Officer; Ensure that all personnel are following safe working practices and trained in the same

During this period my responsibilities increased from a Junior Officer to a Senior officer while conducting the normal duties of Deck and Navigation watches, creating voyage plans and conducting vessel maintenance.

Certifications:

- ISO 14000 Certified Internal Auditor
- ISO 9001:2015 Certified Internal Auditor
- ISO 9001: 2008 Certified Internal Auditor
- Chief Mate, Unlimited Tonnage
- Master of Vessels, up to 1600 tons
- STCW 95, Fast Rescue Boat, GMDSS, VSO and Medical PIC
- U.S.C.G. Certified Train the Trainer

Additional Information:

- Published writer for several trade magazines
- Experienced in the training and development of deck officers

Telephone: 631-626-8462

E-Mail: goodwindmaritime@gmail.com

(S17-10)

Candidate 10: Seeking new challenges within the shipping market

After nearly 30 years in Dry Cargo shipping field I am seeking a medium to large broker firm and/or new adventure within the maritime industry.

Experience includes :

10 years with international trading house

10 years as in-house owners broker

10 years as competitive broker

Currently located in Greenwich ,Ct.

Holding dual Citizenship (Canada/Norway) and Green Card for the USA.

Contact: David C. Wold

Cell: +1 203-274 1433

E-Mail: dcwold@gmail.com

(S17-04)

Candidate 12:

Objective

Recent graduate looking for a mechanical engineering position that offers hands-on engineering opportunities. Additionally I am seeking opportunities in conceptual and prototype testing as well as implementation and operation of legacy and emerging systems.

Education

The United States Merchant Marine Academy

June 2011- June 2013

Kings Point, New York

Major: Marine Systems Engineering

Texas A&M University Galveston

September 2014 - December 2017

Galveston, TX

Major: Marine Engineering Technology

Marine Engineering Technology is an interdisciplinary education in applied

Mechanical Engineering programs and is accredited by the Engineering Technology Accreditation Commission of ABET. The curriculum is a blend of Mechanical Engineering programs as applied to shipboard propulsion (steam, gas turbines and diesel), electrical power generation (steam, gas turbines and diesel electric power generation operations), electronics, and shipboard-related engineering.

Experience

Liberty Maritime Corporation

November 2012 - February 2013

- Junior Engineer aboard the M/V Prestige, New York. 120-days at sea. Global Circumnavigation.
- Supervisor: Chief Engineer Josh Reed
- Responsibilities: Engine room maintenance and operations for Large Slow Speed Diesel propulsion plant; Electrical generation and load balancing; hotel services (HVAC), water distillation. Duties also included making rounds and comparing mechanical gauges to the automation system and adjusting/calibrating discrepancies within the automation. In-port maintenance included disassembly, maintenance and repair of pistons, piston rings, cylinders, fuel injectors, turbochargers, and alpha lubricators for a MAN B&W 7-cylinder, large, slow speed Diesel. In-port duties included maintenance and repair of 3, medium speed, 10-cylinder, Hyundai Diesel Generators, and associated fuel filters, fuel and lube oil purifiers, jacket water temperature management systems, as well as management, and maintenance of an Aalborg, rotary cup, smoke in tube, auxiliary boiler for engine room service and hotel steam.

McAllister Towing and Transportation, Providence, RI

August 2013 - September 2014

- Port Engineering Intern and Operating Engineer aboard M/V Rainbow, M/V Reliance and M/V Puma
- Supervisor: Port Engineer Ethan Gifford
- Responsibilities: Operator of tugboat twin diesel propulsion plant and electrical plant generation for M/V Rainbow, M/V Reliance and M/V Puma for at sea harbor tug and escort operations. In-port maintenance included oil changes, injector testing, jacket water chemistry, and overhaul of 4-cylinder Detroit diesel generator. Other maintenance included bow mat restoration welding, ballast management, installation of radar upgrade package, and installation of wheelhouse remote engine and rudder controls.

Lakewood Yacht Club, Seabrook, TX

September 2014 - June 2017

(Summertime and weekend employment while enrolled at Texas A&M)

- Green Fleet Optimist Dinghy Sailing Coach
- Program Director: Marek Valasek, Lindsay Valasek
- Responsibilities included taking care of, and teaching 6-12 year-old children how to sail and be successful at sailboat racing.
- This job requires patience, and the ability to communicate with children. Additionally, it helped developed my ability to organize groups of people towards common goals. Goals for children include: learning to rig a boat

properly; sailing up wind; navigating a racecourse; and encouraging teammates to rise to their potential regardless of their current skill set.

- US Sailing Level 1 Certified Instructor

E-Mail: napingalls@gmail.com

(S18-03)

Candidate 13: Looking for entry level work in transportation loss prevention, vessel/port planning and operations, marketing/business development, and personal assistant positions at a maritime-related company, government agency, nonprofit, investment bank or public/private partnership in the NYC region. Available to work October 2nd, 2017.

Graduated from SUNY Maritime College with a Master of Science in International Transportation Management in January 2017. Worked as a Loss Prevention Summer Intern for the American P&I Club in New York City until October 2017. Co-authored a member alert on collision avoidance in anchorages off of Chittagong, Bangladesh and a club guidance on seafarer's mental health, in addition to organizing survey compliance data on member vessels.

Former tugboat dispatch intern with McAllister Towing and a former intern/admin assistant for Ted Panourgias at All Marine Spares International in Stamford, CT. Former CMA intern at Holland and Knight LLP, in New York, NY and the Seamen's Church Institute in Port Newark, NJ. Co-wrote article for the Greek magazine "Shipping International" titled "The Challenges of Modern Piracy". Published in October 2012. CV and recommendations available upon request. Willing to commute within the NYC metropolitan region.

Email: Rnigel.pritchard@gmail.com, Cellphone: 646-378-8446 (S17-10)

Candidate 14: Transformation, Innovation, Technology & Blockchain for Shipping

Experienced NYC metro area shipping industry executive is seeking a new management role directing transformation, innovation, automation, etc. in the maritime industry. Let me help your company become more competitive, develop strategy, save money and be better prepared for the massive changes coming to shipping in the near future. Are you ready to start discussing and executing plans for automation, blockchain, analytics, IoT, cybersecurity, artificial intelligence, machine learning and discovering new ways to model your business and connect with the rest of your supply chain? Let's discuss your future plans today and see how I can help get you on the road to the future.

E-Mail: transformation@dx9.io

(S18-04)

HELP WANTED

NOTE: two months of running your ad in this newsletter costs companies only \$300 - and it has proven to be THE place to be seen and answered.

Position B: Financial Analyst

Ridgebury Tankers seeks a financial analyst to join its Business Development team.

The role requires analysis of investment performance and reporting to C-level management and institutional investors. Proficiency in MS office and advanced Excel skills required.

Experience in the tanker industry preferred. The ideal candidate will have strong finance skills and be eager to learn about investing in real assets including the operational and technical challenges of owning vessels. Work authorization in USA required.

Company: Ridgebury Tankers

E-Mail: careers@ridgeburytankers.com

Notes: Please contact via e-mail.

(HW06-19)

Position C: Construction Supervisor

Moran Towing Corporation, a leading tug and barge services company with locations spanning the U.S. Atlantic and Gulf Coasts, has an exceptional opportunity available for a Construction Supervisor. Moran is a growth oriented company committed to providing safe, high quality, and efficient tug assist, towing, transportation and related maritime services to our world-wide customers.

Position Summary

The primary focus of this position is the on-site inspection of tugboat construction. Reporting to the Vice President, Engineering Services, the Construction Supervisor will work out of East Boothbay, ME or other shipyard locations as appropriate.

Specific Responsibilities

- Ensure that the shipyards produce quality vessels in accordance with the negotiated contracts and specifications.
- Recommend design modifications to improve safety, reliability, and crew ergonomics.
- Coordinate new vessel delivery logistics with the division receiving the new vessel.
- Provide innovative ideas for supporting & advancing corporate quality & safety.
- Develop and maintain construction files from contract through delivery.
- Assist in managing owner furnished vendors.
- Respond to warranty issues as necessary.
- Prepare written reports on construction schedules and maintain related data and statistics.
- Work with ABS and regulatory agencies.
- Other responsibilities as assigned.

Required Qualifications

- Experience in maritime operations, construction, or repair.
- Demonstrated knowledge and application of concepts and practices in safety, marine engineering, and maintenance to assist in the oversight of new construction.
- Strong written and verbal communication skills, attention to detail.
- Proficiency in Microsoft Office applications.

- Valid driver's license.
- Ability and willingness to travel.

Physical Demands

- Work safely and navigate in an industrial setting;
- Sit or stand for extended periods of time;
- Speak, hear and see (close vision and color vision);
- Hear and respond to verbal communication in noisy environments such as piers, docks, and warehouses with moving heavy equipment;
- Occasionally crouch, stoop, or kneel when inspecting the vessel;
- Occasionally lift and/or carry items up to 50 pounds; and
- Withstand occasional exposure to heat, cold and or/humidity.

Moran offers competitive compensation and an excellent benefits package, including a stellar 401(k) Plan.

Moran Towing Corporation is an Equal Opportunity Employer and welcomes all qualified applicants. Applicants will receive fair and impartial consideration without regard to race, color, national origin, religion, gender, age, disability, veteran status, genetic data, or other legally protected status.

Company: Moran Towing Corporation

Website: www.morantug.com

Notes: Qualified, interested applicants must apply online at www.moran-tug.com by submitting a cover letter and resume with the subject line Construction Supervisor.

(HW05-19)

Position D: Compliance Analyst/Claims Assistant

As a Company involved in international trade, Eagle Bulk is subject to US and international sanctions programs. The Compliance Analyst/Claims Assistant will be a key member of the legal department and will be responsible for monitoring the Company's compliance processes, ensuring consistent application of our compliance program across the organization and assist the General Counsel and Claims Manager in their everyday responsibilities. You will be responsible for the day-to-day implementation of the organization's compliance program, which includes compliance with international economic sanctions, anti-corruption laws, anti-boycott regulations and other policies related to international trade. The Compliance Analyst interacts with the commercial, technical, operations and finance departments on a regular basis. In addition, you will assist the Claims Manager with the effective management of all marine insurance claims, including daily contact with underwriters, correspondents worldwide, outside legal counsel and claimants.

JOB RESPONSIBILITIES FOR COMPLIANCE ANALYST/CLAIMS ASSISTANT

- Conduct due diligence and screening of the Company's clients and vendors.
- Maintain KYC information of the Company's vendors and suppliers.
- Administer the compliance training plan and maintain training records.
- Manage compliance-related records, in accordance with Company policy.
- Report to the General Counsel on a regular basis to review progress on •Compliance Program implementation and assist with updating our compliance program, as needed.
- Assist the Finance Department in internal compliance review and external audit activities.

- Maintain reports of screening activities, resolution of sanctions issues and false positive hits.
- Perform claims handling functions to include data entry, bill payment and administrative support for the General Counsel and Claims Manager.
- Interact with clients, attorneys and outside vendors.
- Produce and maintain spreadsheets and databases to enhance data presentation, claims analysis, and storage.
- Liaise with service providers, brokers and other stakeholders to support the effective management of claims.
- Assist with auditing and reviewing of internal and external claim files.
- Prepare claims summaries and respond promptly to reinsurance queries.

COMPETENCIES

The successful candidate will be a self-starter, well-organized and able to work in a dynamic, fast paced environment. The position requires excellent writing and communication skills, computer proficiency and a constant willingness to learn.

QUALIFICATIONS

- Bachelor's Degree in related fields of Law, Business, Finance/Accounting, Economics or related degree.
- Excellent computer skills, including Microsoft Word, Excel, and PowerPoint.
- Ability to understand compliance risk management practices and methodologies, including risk assessment, monitoring/ surveillance and testing activities.
- Professional maturity and confidence.
- Previous compliance experience helpful but not required.
- Occasional travel and after-hours support required.
- Recent college graduates are invited to apply.

Company: Eagle Bulk

E-Mail: support@eagleships.com

Notes: Please email your resume in confidence.

(HW06-19)

Position E: Sales Manager and Credit Control Manager

NHST Global Publications is growing our business to serve some of the world's biggest industrial sectors: shipping, seafood, renewables oil & gas. We deliver industry-leading independent Journalism, analysis and content, helping professionals to make smarter decisions. Our market leading media and event platforms TradeWinds, Upstream, Recharge, Intrafish have offices in London, Singapore, across the US and in Norway. 200 people across the globe are working to strengthen the position of our international publications and enhance our digital presence. At NHST Global Publications we believe in investing in our teams and building relationships with our audience across our international portfolio. Diversity, Inclusiveness, independence and innovation are key components to our company's success. NHST Global Publications is an equal opportunity employer to applicants of all backgrounds. NHST Global Publications is a company in the NHST Media Group.

We are building a strong team in Stamford. Currently seeking Sales Manager and Credit Control Manager.

Company: NHST Global Publications

Notes: To learn more please click here

(HW06-19)

UP COMING EVENTS

SAVE THE DATES

JUNE 2019

CMA Education Awards Luncheon

Presentation of the Annual CMA Education Awards

Plus

Wisdom from our 2017 CMA Commodore Jack Noonan

Water's Edge at Giovanni's II

2748 Post Road, Darien, CT 06820

Open Bar: 12 Noon – Seating for Lunch 12:45 pm

Members: \$50 per person / Non-Members: \$60 per person

JULY 2019

Thursday, July 11, 2019

CMA Annual Summer Picnic/Lobster Bake

5:30 pm-9:00 pm

Stamford Yacht Club

97 Ocean Drive West, Stamford, CT

Members: \$85

Non-Members: \$160

(includes a one year CMA Membership - \$75 value)

See Page 4 for more info

With Ladderball on the lawn this year sponsored by:



More on this coming soon!

For Reservations for all CMA Events please call

Lorraine at +1.203.406.0109 Ext 3717,

or email conferences@cmaconnect.com or

LParsons@marinemoney.com