



NEWSLETTER

FEBRUARY 2022

100 First Stamford Place, 6th Floor • Stamford, Connecticut • 06902

UP COMING EVENTS

SAVE THE DATE

FEBRUARY 2022

Thursday, February 17, 2022

CMA Bowling Night

Bowlero Norwalk, CT

6:00 PM - 8:30 PM

See Page 3 for more info

Just a couple of spaces left!

MARCH 2022

Tuesday, March 29, 2022 -

Thursday, March 31, 2022

CMA SHIPPING 2022

Re-emerge. Re-invent. Re-engage.

In-person event - Hilton Hotel, Stamford, CT

www.cmashipping2022.com for more info

Email Lorraine at LParsons@marinemoney.com

for more details/reservations for any event.

PRESIDENT'S NOTES

As I write this it is Groundhog Day, February 2nd. In a way I feel like the last two years have been like the movie Groundhog Day. It is mostly the same thing over and over and we are all Bill Murray dealing with Ned Ryerson. However, I do feel that maybe we are breaking away from that cycle as things are starting to look, dare I say, better?

This past month for the CMA was exciting as we were pleased to announce that Gary Vogel, CEO of Eagle Bulk Shipping Inc., will be the 2022 Commodore for our upcoming Tradeshow and Conference. Gary has been a true leader in the industry and a big supporter of the CMA since 'the early days'.

Speaking of the show March 29-31, at the Hilton in Stamford, the entire board and team at Informa have been working diligently to put together a fantastic program. From topics such as digitalization, to a great track about finance, to the commodore's debate, there will be something for everyone. Of course, we are pleased that our friends at d'Amico Shipping Group will again be sponsoring the call for papers for students to present on the business of shipping. Thank you to all that has made that happen.

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CMA INFORMATION

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Finally, we announced this month a CMA bowling night on February 17th at Bowlero in Norwalk. If you are still interested in going, please contact Lorraine Parsons at lparsons@marinemoney.com. Space is limited, and we hope to see you there! Thank you to board members Joyce Wang and Lorraine Parsons for putting this together and getting it off the ground.

Hopefully the next time I write this, we will be counting down the days to the CMA Tradeshow and things on a global scale will get back to a closer sense of normal and it won't feel like Groundhog Day.

Stay safe everyone

Chris Aversano, President CMA

FROM THE EDITOR

Looking to the future-

As Wall Street acclimatizes itself to higher interest rates, the U.S. economy's hopes that the Omicron variant will loosen the pandemic's stubborn grip. Shipping people are faced with the longer-term effects on future freight rates, whether to build ships, sell ships, or sell and lease back. As Ground Hog Day 2022 passes I ask if we have been here before. Is this "déjà vu" all over again? Perhaps, but I suspect future cycles will be shorter than we have seen before. Why? Globalization 4.0 onward.

Twenty-five years ago, the word sustainability entered our conversations. At that time in shipping "sustainability" only encompassed economics. Today we think about the air we breathe, where will the planet's food be grown, population growth by region and the next steps in Globalization. Two examples: The 2015 Paris climate accord was based, in part, by calculations that now look optimistic. Will traditional food growing regions have sufficient water to grow the food to sustain the population?

I was reminded recently that prices for commodities, agriculturals, and raw materials often rise faster than retail prices. No surprise to most people but it reminds me of a saying my first employer ashore used. "God must have been a ship owner, for why else would he have put the things that are needed so far from where they are needed."

What do you think? If I may repeat something I wrote last month. "None of us is as smart as all of us."

Don Frost

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MEMBERSHIP NOTES

We are pleased to welcome:

Ms. Sofia Drakou, General Manager, DA-Desk, Houston, Texas

Mr. Uday Moorthi, Managing Director, Quest Marine LLC, Dubai, United Arab Emirates

Ms. Sheryl Parkinson, Partner, Hohenstein & Parkinson, LLP, New York, New York

Mr. George Poulos, Account Manager, Wilhelmsen Ships Service, Staten Island, New York

Ms. Ellen Spear, Director of Finance, Thomas Maritime Holdings LLC, Stamford, Connecticut

Mr. George Tsimis, Director, GJT Marine Consultants, Manhasset, New York

Mr. Gerry Ventouris, CEO, Global Ventures Shipping and Trading, Nea Erythrea, Piraeus

Joe Gaudiano, Chairman, Membership Committee

CMA BOWLING NIGHT AT BOWLERO

Reminder - CMA Bowling Night at Bowlero, Norwalk - Thursday, February 17, 2022

Just an alert that we have a couple of spaces to fill, so will extend the RSVP date until we have a full roster of players. If you want to take part in this fun evening, don't delay

CMA BOWLING NIGHT AT BOWLERO NORWALK – THURSDAY, FEBRUARY 17, 2022

We are very excited to invite our members to join our first CMA Bowling Night on Thursday evening, February 17, 2022 from 6 pm to 8:30 pm. We will have the bowling night at Bowlero Norwalk, 701 Connecticut Ave., Norwalk, CT 06854.

This event will be \$50 for CMA members and \$75 for non-members. It will be limited to 30 guests ONLY! For reservations, please email Lorraine Parsons at: Lparsons@marinemoney.com also to arrange payment which can be by check or by cc.

The ticket will include free shoe rental and 2 ½ hours of unlimited bowling! The details will be sent once the guest list is finalized.

You're invited to our party

CMA BOWLING NIGHT!

17 FEB 2022 THURSDAY

6:00 PM - 8:30 PM

Bowlero Norwalk

701 Connecticut Ave., Norwalk, CT 06854

Buffet and open bar!

Limited to 30 guests only!

CMA Member/Non-Member:

\$50/\$75

RSVP lparsons@marinemoney.com

by JAN 31



Southern Italian Buffet and Open Bar!

You will enjoy 2 ½ hours of premium open bar for continuous service of top-shelf/premium liquor mixed cocktails, beers, wines and soft drinks!

You will also find a private Southern Italian Buffet set up behind the designated lanes and lightly replenished throughout the event. The below is the buffet menu:

- Baked Penne with Mozzarella
- Linguini with Italian Herbs
- Traditional Marinara Sauce
- Alfredo Sauce
- Homemade Focaccia Bread
- Roasted Vegetables
- Antipasto Salad
- Caesar Salad
- ~~~~~3 Entrées ~~~~~
- Italian Sausage with Peppers & Onions
- Meatballs
- Chicken Marsala

Bowlero Norwalk requires that all persons (customers and workers), regardless of vaccination status, must wear a face covering in public settings, except persons under 2 years old, persons eating or drinking, or due to a medical condition.

Based on the latest news with the Covid Omicron variant, the CMA has made a decision that this event will only be open to those that are fully vaccinated against Covid-19 – and attendees will need to show proof of full vaccination status, as well as a photo id upon venue entry. (You will need to show that you had the full vaccine dose as recommended by the Covid-19 manufacturer and it has been at least 14 days since your last shot – fully vaccinated for this purpose applies to a two-dose vaccine such as Pfizer or Moderna or the one-dose J&J, and does not include any subsequent boosters you may get). Basically actual vaccine cards, photos of vaccine cards or apps are all okay. For those that will attend – thank you for your compliance. If you have any questions at all please don't hesitate to let Lorraine know at Lparsons@marinemoney.com or 203-832-5569 – Thank you for your understanding!

We look forward to seeing you for a night of fun at our first CMA Bowling Night!

OPA 90 FORUM

A special webinar presentation - February 11, 2022

Can a ship be hacked? Can a vessel's navigation systems or propulsion be the victims of a cyberattack? Can a pipeline, refinery, or offshore platform Operational Technology (OT) environment be attacked with intent to cause an environmental release or create a safety hazard for the people living or working in proximity? Has this already happened?

Most are aware of the very real risk and capability for an attack on the IT enterprise systems of a company. Our panel of experts will raise awareness as to the risk to the environment and the very real possibility of a cyberattack impacting OT systems to cause an oil spill.

When OPA 90 was first enacted, Congress, industry and regulatory agencies envisioned the impetus for an oil spill to come from mechanical failure, human error, or natural disaster, not

OPA 90 Forum

**A CYBERATTACK:
Can it Cause an Oil Spill?
It's Not Just an IT Issue.**

FRIDAY, FEBRUARY 11, 2022 – 1300-1430 EST – VIRTUAL - ZOOM

ADMIRAL THAD ALLEN 23RD COMMANDANT OF THE US COAST GUARD	REAR ADMIRAL JOHN MAUGER ASSISTANT COMMANDANT FOR PREVENTION POLICY, US COAST GUARD	KYLE MILLER PRINCIPAL/DIRECTOR, BOOZ ALLEN HAMILTON OPERATIONAL TECHNOLOGY (OT) CYBERSECURITY PRACTICE FOR GLOBAL COMMERCIAL	ZACHARY TUDOR ASSOCIATE LABORATORY DIRECTOR, NATIONAL AND HOMELAND SECURITY IDAHO NATIONAL LABORATORY'S NATIONAL AND HOMELAND SECURITY SCIENCE AND TECHNOLOGY DIRECTORATE
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the deliberate hack of an OT or Industrial Control System (ICS). But, in today's world, this is a very real risk, depending upon the level of prevention, preparedness and response capability the operator has invested into their systems.

The OPA 90 Forum invites you to join a panel of experts as we explore the real possibility of an oil spill caused by a cyberattack. Such a possibility was not envisioned at the enactment of OPA 90. The Forum is hosting this event to raise awareness of these risks and the importance of their mitigation.

Admiral Thad Allen, 23rd Commandant of the US Coast Guard, will offer opening remarks and moderate this 90-minute discussion. Admiral Allen will be joined by the following individuals.

Rear Admiral John Mauger, Assistant Commandant for Prevention Policy, US Coast Guard - RADM Mauger is responsible for the development of national policy, standards, and programs promoting Marine Safety, Security and Environmental Stewardship. Three Directorates carry out the mission: Inspections and Compliance, Marine Transportation Systems, and Commercial Regulations and Standards. Programs include waterways management, navigation and boating safety, ports and facilities, merchant mariner credentialing, vessel documentation, marine casualty investigation, commercial vessel inspections, and port state control.

His prior flag assignments include the Assistant Commandant for Capability, and the Director of Training and Exercises (J7) at U.S. Cyber Command.

Mr. Kyle Miller, Principal/Director, Booz Allen Hamilton Operational Technology (OT) Cybersecurity Practice for Global Commercial.

As a Principal/Director at Booz Allen Hamilton, Mr. Miller oversees the firm's Operational Technology (OT) Cybersecurity practice within the Global Commercial account. He acts as an ICS/SCADA cybersecurity SME to a myriad of clients, serves as technical director for internal ICS investment efforts, as well as leads client delivery across a number of market areas.

With over fifteen years of professional experience, Mr. Miller has worked with a multitude of clients across the manufacturing, oil & gas, defense, energy, and water/wastewater critical infrastructure sectors. These clients have included Fortune 100 and Global 2000 organizations as well as the United States Department of Defense (DoD) and other Civil agencies. Throughout this time, he has conducted security design engineering efforts, architected secure control system net-

works, and built-out control system focused threat detection and response programs. He has also developed service-wide and company-wide risk assessment frameworks and conducted on-site security reviews at hundreds of plants/facilities. Mr. Miller holds various professional certifications including: GICSP, CISSP, CEH, CHFI, ISO 27001 Lead Auditor, Security+, and PMP; as well as two Graduate Certificates and a Master's Degree in Cybersecurity.

Mr. Zachary Tudor, Associate Laboratory Director, National and Homeland Security, Idaho National Laboratory's National and Homeland Security Science and Technology Directorate.

At INL, Mr. Tudor is responsible for INL's Nuclear Nonproliferation, Critical Infrastructure protection and Defense Systems missions. Previously, he served as a Program Director in the Computer Science Laboratory at SRI International, where he supported cyber security and critical infrastructure programs such as DHS Cyber Security Division's Linking the Oil and Gas Industry to Improve Cybersecurity (LOGIIC) consortium and the Industrial Control System Joint Working Group R & D working group.

Mr. Tudor is a retired US Navy Submarine Electronics Limited Duty Officer and Chief Data Systems Technician. He holds an MS in Information Systems from George Mason University concentrating in cybersecurity, where he was also an adjunct professor teaching graduate course in information security.

For more information about the OPA 90 Forum go to www.OPA90forum.org.

Join this complimentary Zoom Meeting
<https://us02web.zoom.us/j/81111950882?pwd=Rm54aXZ3dUdGY3N1SjBkWmlvdjREZz09>

Meeting ID: 811 1195 0882
Passcode: 012662

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Passcode: 012662

Find your local number:
<https://us02web.zoom.us/j/kOI9JQdAm>



March 29 – 31, 2022
Hilton Stamford, Connecticut, USA

#CMAShipping

THIS MARCH, JOIN THE LEADERS SHAPING THE FUTURE OF THE INTERNATIONAL SHIPPING INDUSTRY

Conference tracks include:

- State of the Industry
- Decarbonization & Alternative Energy
- Digitalization
- Freight Markets
- Integrated Logistics
- Salvage & Wreck
- Finance
- Legal – CLE Credits
- Bunkering
- The Commodore Debate

Featured high-profile speakers:



Guy Platten
Secretary General
ICS



Unni Einemo
Director
IBIA



John McDonald
EVP & COO
ABS



David Reisman
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**Gary Vogel, Chief Executive Officer
of Eagle Bulk Shipping Inc. named
Connecticut Maritime Association
2022 Commodore**



Press release: for immediate release

January 20, 2022 - London, UK: Mr. Gary Vogel, Chief Executive Officer of Eagle Bulk Shipping Inc., has been named as the Connecticut Maritime Association (CMA) Commodore for the year 2022.

Mr. Vogel follows a long succession of influential maritime industry leaders as Commodore. The 2022 Commodore Award will be presented on Thursday, March 31, 2022 at the Gala Dinner marking the conclusion of the annual Connecticut Maritime Association conference and expo, at the Hilton Hotel in Stamford, Connecticut, USA.

The Award is given each year to a person in the international maritime industry who has contributed to the growth and development of the industry.

Mr. Vogel has served as Chief Executive Officer and Director of Eagle Bulk Shipping Inc. (NASDAQ: EGLE) since September, 2015. Prior to Eagle, Mr. Vogel spent a total of 14 years with Clipper Group, Ltd, in positions of increasing responsibility, culminating in the role of CEO and Director.

Mr. Vogel graduated from the U.S. Merchant Marine Academy in 1988 with a Bachelor of Science degree in Marine Transportation and received his U.S. Coast Guard Unlimited Tonnage 3rd Officers License. After graduating from the Academy, Mr. Vogel served as an officer in the U.S. Naval Reserve and began his shore-side career as a dry cargo broker at Pinney, Inc. and Skaarup Shipbrokers, and then in chartering for Van Ommeren Bulk Shipping (USA).

Mr. Vogel currently serves as a Director of SFL Corporation Ltd. (NYSE: SFL) and is on the Lloyd's Register North America Advisory Committee. He is also a longstanding member of YPO, and currently serves as a Board member of the Fairchester Gold chapter.

Chris Aversano, President of the Connecticut Maritime Association, upon making the announcement stated, "On behalf of the CMA Board, we are very pleased to be presenting Gary Vogel, CEO and Director of Eagle Bulk, with the 2022 Commodore Award. Since graduating from the U.S. Merchant Marine Academy, Gary has spent over 30 years in drybulk, developing a stellar reputation for his ability to successfully lead organizations, turnaround businesses, and navigate the volatile shipping markets.

As a Connecticut local, Gary has been a strong advocate for the CMA and its important mission to build and sustain a vibrant shipping community for our region at large." he shared.

Mr. Vogel said, "Having started my career in Connecticut, the CMA has been a constant, and has always been a source of fellowship and information exchange with professionals across the industry. As a former employee of both Torben Jensen and Ole Skaarup, I am extremely honored and humbled to be chosen as this year's honoree and join them, as well as many other former recipients, who I hold in the highest regard.

Ultimately, I believe this honor is the result of the collective efforts by the team at Eagle Bulk, who over the past six years has worked tirelessly with the common goal of creating one of the leading integrated drybulk shipowner-operators." he added.

Former CMA Commodores include: Ole Skaarup, Jacob Stolt-Nielsen, George Livanos, Phil Loree, Thomas Moran, Gregory Hadjieleftheriadis, Dr. Helmut Sohmen, Gerhard Kurz, William O'Neil, Richard du Moulin, Per Heidenreich, Marc Saverys, Frank Tsao, Stelios Haji-loannou, Peter Georgiopoulos, C. Sean Day, Torben Jensen, Morten Arntzen, John Fredriksen, Capt. Wei Jiafu, Philippe Louis-Dreyfus, Angeliki Frangou, Øivind Lorentzen, III, Peter Evensen, Robert Bugbee, Capt. Panagiotis Tsakos, Paddy Rodgers, Jack Noonan, Sabrina Chao, John C. Hadjipateras and in 2020/21 Lois Zabrocky.

ENDS

About Eagle Bulk Shipping Inc.

Eagle Bulk Shipping Inc. ("Eagle" or the "Company") (NASDAQ: EGLE) is a US-based fully integrated shipowner-operator providing global transportation solutions to a diverse group of customers including miners, producers, traders, and end users. Headquartered in Stamford, Connecticut, with offices in Singapore and Copenhagen, Eagle focuses exclusively on the versatile midsize drybulk vessel segment and owns one of the largest fleets of Supramax / Ultramax vessels in the world. The Company performs all management services in-house (including: strategic, commercial, operational, technical, and administrative) and employs an active management approach to fleet trading with the objective of optimizing revenue performance and maximizing earnings on a risk-managed basis. For further information, please visit our website: www.eagleships.com.

About the CMA

The Connecticut Maritime Association is a non-profit organization built by its members for its members. The Association is up made of individuals representing every aspect of shipping and international trade. The CMA Education Foundation is one of the largest providers of scholarships, academic prizes, and internship support in the USA.

About CMA Shipping 2022

For the past 37 years the Connecticut Maritime Association has convened a trade show and conference in Stamford, Connecticut that has dealt with the commanding issues of the day, provided a dynamic commercial marketplace for products and services, and brought together the international leaders of the shipping industry to seriously address opportunities and challenges from environmental regulations to major commercial developments. Proceeds from the Show support the CMA Education Foundation.



CMA EDUCATION FOUNDATION
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c/o Connecticut Maritime Association Inc.
100 First Stamford Place, Suite 600
Stamford, CT 06902

“Seas the Day like a Boss” February 24, 2022



Two recent trips inspired my thoughts for this month’s article. One was a last-minute long road trip that took me through Pennsylvania where I unexpectedly landed an overnight stay near Punxsutawney, PA the night before groundhog Phil’s big day. If you aren’t familiar, let me share. Groundhog Day in this Pennsylvania town is a little like New Year’s Eve in Times Square but for morning people. Thousands of people drive to meet shuttle busses in Walmart and Aldi parking lots at 2am to be transported to a field, stand for hours in the bitter cold with like-minded souls, watch live music performances, fireworks at 6:30am and await groundhog Phil’s big shadow moment at 7:20am. Hotels are booked full, prices rival New York city, and you can play the license plate game with cars in the parking lots representing numerous states. Whether this is your kind of thing or not, it’s a community happily gathering for a celebration.

The second trip, also very last minute, was to a warmer coastal climate where I came across this quote while walking across a bridge:

*“Of writers and poets and pirates
who walked the dirt beneath this slab
each carrying a pocket full of dreams.
And none as unusual as yours;
but all of which came true.”*

-David L. Sloan

Later that same day, I saw this phrase, “*Seas the day like a boss*”. It wasn’t necessarily divine intervention, but just a little reenforced inspiration and motivation. The message is there. Go after it; whatever your “it” is.

The month of February and these Northeast winter days may be short, but there are so many “days” and “ways” to celebrate during February... Lunar New Year (wishes for prosperity and





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CMA Education Foundation Inc.
c/o Connecticut Maritime Association Inc.
100 First Stamford Place, Suite 600
Stamford, CT 06902

good fortune), Groundhog Day (more winter or early spring?), The Winter Olympics (several days of inspiration), Valentine's Day (chocolate anyone?), President's Day (long weekend?), Snow day (hot chocolate, hot toddy, hot fire or a good book?), CMA Bowling Day (gather, play and enjoy) and yes **Fairfield County Community Giving Day** (seriously, it's a thing so *please* support the CMA Education Foundation on February 24 at <https://www.fcgives.org/organizations/cma-education-foundation>).

What I do know and was reminded of this month is:

- It feels good to come together and to celebrate anything or any day, whether big or small.
- Jimmy Buffet was correct. Changes in latitude changed my attitude.
- It feels good to give and to do for others in all ways, big and small.

This February why not feel good and do good for for others? One opportunity to celebrate your dreams, your maritime career or your maritime education is to donate to the CMA EF on February 24, Fairfield County Community Giving Day, at <https://www.fcgives.org/organizations/cma-education-foundation>. This will be the third year CMA EF participates to raise funds to promote and support maritime education and careers. Why not "**SEAS the Day Like a Boss**" and make a tax-deductible donation to the CMA Education Foundation to help propel students to Sea Their Future and help their dreams come true. Donations are also accepted at www.cma-edu.org, or by mailing a check c/o CMA. Thank you for giving!

Be well.

Beth Wilson-Jordan
Executive Director
CMA Education Foundation



SMA MARITIME ARBITRATION IN NEW YORK

The SMA will offer its popular, comprehensive seminar: Maritime Arbitration in New York As an ONLINE ZOOM PROGRAM in March 2022

The program will consist of live interactive Zoom video sessions with Professor Weiss and the SMA Education Committee.

This seminar is offered to help further and promote the fair, just, ethical and cost-effective resolution of charter party and other maritime contract disputes by arbitration in New York.

The seminar provides 12 hours of CLE and will be offered over four weekly three-hour live Zoom video sessions.

DATES:

The first session will be held on Friday, March 4, 2022, and the program continues on Friday, March 11, 18 and 25.

PURPOSE:

This course is offered to help further and promote the fair, just, ethical and cost-effective resolution of charter-party and other maritime contract disputes by arbitration in New York.

INSTRUCTOR:

Jeffrey Weiss, Esq., Professor of Maritime Law at New York Maritime College, with over 30 years of college and graduate-level teaching experience, will again be the lead instructor.

WHO SHOULD ATTEND:

This course will be especially valuable to business professionals who are users of the arbitration process from issues arising under their company's contracts and charter parties. Attendees from shipowners, charterers, vessel operators, maritime claims adjusters, salvors, ship brokers, oil and chemical companies, insurers, traders and export/import companies should find the course an efficient way to gain an understanding of the current practices in New York maritime arbitration proceedings.

Attorneys: The course will also be uniquely beneficial to newly admitted maritime attorneys or lawyers with less than two years practice experience or those seeking a more comprehensive understanding of the process.

KEY INFORMATION:

Cost: \$1,175.00

RSVP: Responses and payment due by February 25, 2022

Patricia Leahy, SMA Office Manager, pleahy@smay.org

Send Payment to:

Society of Maritime Arbitrators, Inc.

157 New Hyde Park Road, Franklin Square, NY 11010

Phone: 212-786-7404

Web: www.smany.org

UP COMING EVENTS

SAVE THE DATE

FEBRUARY 2022

Thursday, February 17, 2022

CMA Bowling Night

Bowlero Norwalk, CT

6:00 PM - 8:30 PM

See Page 3 for more info

Just a couple of spaces left!

MARCH 2022

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In-person event - Hilton Hotel, Stamford, CT

www.cmashipping2022.com for more info

Email Lorraine at LParsons@marinemoney.com

for more details/reservations for any event.

EMPLOYMENT HUB

The CMA Employment Hub is designed to match qualified candidates with good positions.

Over the years, this service has proven to be extremely valuable to both job seekers and potential employers.

Ads seeking to fill positions will run for two months at a rate of \$300.

Candidates seeking employment must be a CMA member at a rate of \$100 per year or \$40 per year for students.

To become part of the Employment Hub please call (203) 406-0109 ext. 3717 or email: LParsons@marinemoney.com

The latest Employment Hub is always accessible on the CMA website at: <https://cmashipping.org/>

AVAILABLE TALENT

Candidate 2: Copywriter/Marketer

The ocean is the world's harshest and most unpredictable environment. And marine business can be just as tough. You're constantly looking to succeed – to generate leads, to win new customers and to keep your current ones happy.

I can help you get your message out with written products that convert your prospects to buyers and keep you on your customers' radar, coming back to you. Generate leads with ads, white papers, case studies. Draw traffic to your website. Build sales and retain customers with email campaigns, blog posts and newsletters.

If you're looking to build your marine business – chartering, ship management, naval architecture, engineering or bunkers, lubes and supplies – drop me a line. Don Gale at MarineSpeak Copywriting, telephone +1 914 471 0376 or email me at dvgale@optonline.net. And let's successfully navigate these rough waters together.

(S21-11)

Candidate 1: Looking for project, research and analyst/assistant roles in the maritime, transportation, and risk intelligence and communications sectors

Graduated from SUNY Maritime College with a Master of Science in International Transportation Management in January 2017. Also Graduated from University of Vermont with Bachelor of Arts in History and Minor in Film and Cinema Studies.

Recent project analyst at the New York and US headquarters for commercial operations at an environmentally -friendly car carrier. Focused on business development projects and administrative tasks for the marketing/trade team and company president. Coordinated with multiple team-members in different offices and locations internationally.

Completed several different projects for the company including weekly industry news bulletins, helped to distribute company press releases, updated news on the company website, made modifications to the company website. Reached out to different data and intelligence providers for help with market research projects. Acted as liaison for CTPAT processing needs with Operations manager.

During previous internships did extensive research to expand company client databases, looked for new prospective business interests, and helped to reorganize existing databases for different maritime organizations.

Also led and coordinated team member projects for different company objectives.

Based in NYC and Old Saybrook, CT. Remote work preferred. Open to different roles and positions.

Mobile: 646 -378- 8446

Email: rnigel.pritchard@gmail.com (S21-10)

Candidate 6: SUNY Maritime student seeking internship

Date – Internship Seeker

My name is Diana Grimes. I am a student at SUNY Maritime, studying International Transportation Management with a minor in Business of Shipping. I am seeking an internship in fields related to ship broking as I will be taking an internship course with Professor James Drogan in the fall. I have a great interest in a career as a ship broker and ship management. I just completed advanced charter parties I and II courses and am now a certified ship broker.

Please contact Diana Grimes at dianagri.19@sunymaritime.edu (S21-08)

Candidate 7: YOUNG OIL SHIPPING PROFESSIONAL SEEKING WORK IN VOYAGE OPERATIONS

I am looking to work with either a trading company or with a shipping operator in a voyage operations position.

I would like to be able to apply my knowledge of US ports to support trading decisions at a trading company or to support ship management decisions at a ship operator company. In the past 5 years I have traveled to more than 25 ports in the US, as both a charterer's and shipowner's representative, and have focused on optimizing the cargo and shipping operation. I have a unique ability for gathering relevant information, whether by strategic communication or individual research, in order to improve a shipping operation. I recently passed the Institute of Chartered Shipbrokers exams with a focus on tanker chartering, shipping finance, and port agency.

I am living in Brooklyn, NY, however, am willing to relocate.

My contact info is:

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